

APEX ALERT

News, Events &
Bid Opportunities



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Upcoming Events

Government Networking Season is Coming!

From September 10 - November 20th, a whirlwind of events is scheduled throughout the Pacific Northwest where government agencies and primes will be looking for qualified small and disadvantaged businesses.

Here's a rundown of the main events coming up.

North Puget Sound Business Builder Expo

9/10/2024 10:00 AM - 3:00 PM
Everett, WA

Regional Contracting Forum

9/12/2024 8:00 AM - 3:00 PM
Seattle, WA

Meet the Federal Agencies

9/12/2024 2:00 PM - 4:00 PM
Sequim, WA

2024 Washington State Business Fair (Biz Fair)

9/14/2024 9:00 AM - 2:30 PM
Spokane WA

2024 Washington State Business Fair (Biz Fair)

9/21/2024 8:30 AM - 2:15 PM
Puyallup WA

GovCon Central Washington

10/2/2024 9:00 AM - 12:00 PM
Ellensburg, WA

Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions.

info@washingtonapex.org

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**Washington APEX
Accelerator in Pierce
County**
Trena Payton
Maryam Lynch-Tate

[La Feria de Pequeñas Empresas de Washington 2024](#)

10/5/2024 8:30 AM - 3:30 PM
Pasco, WA

[Washington Procurement Connect: Strengthening Business](#)

10/8/2024 7:30 AM - 4:00 PM
Tacoma, WA

[2024 Pierce County Thriving Together Resource Event](#)

10/10/2024 8:30 AM - 12:30 PM
Tacoma, WA

[2024 Sound Transit Contracting Expo: Partnering for Progress](#)

10/17/2024 8:00 AM - 2:00 PM
Virtual

[South Sound Entrepreneurship Week](#)

10/21 — 10/25

[Contractor Meet & Greet](#)

10/22/2024 1:00 PM - 4:00 PM
Vancouver, WA

[North Puget Sound Regional Contracting Conference](#)

11/7/2024 10:00 AM - 3:00 PM
Lynnwood, WA

[Seattle Reverse Vendor Tradeshow 2024](#)

11/13/2024 11:00 AM - 3:00 PM
Seattle, WA

[Meet the Bigs](#)

11/20/2024 9:00 AM - 1:00 PM
Airway Heights, WA

[Advanced PortGen 2024 - Celebration of Small Business](#)

12/11/2024 5:00 PM - 7:30 PM
Seattle, WA

Watch the [calendar](#) for more.

Sub Centers

Economic Alliance
Snohomish County
Cara Buckingham

Greater Spokane Inc.
Aleesha Roedel

Columbia River
Economic Development
Council
Julia Krivoruk

Green River College
Darrell Sundell
Melinda Martirosian

Kitsap Economic
Development Alliance
Mary Jo Juarez
James Davis
Terry Homburg

Tri-City Regional
Chamber of Commerce
Maria Alleman

[Click Here for a Map of
our Locations](#)

Workshops

Be ready to go with Networking Skills, a Killer Elevator Pitch and an Amazing

Capability Statement.

Attend the following online Workshops (*space is limited*)

[Networking Know How](#)

9/5/2024 9:00 AM - 11:30 AM

[7 Seconds to Impact - Creating Extraordinary Elevator Pitches](#)

10/3/2024 9:00 AM - 11:30 AM

[Capabilities Statement - Writing for Impact](#)

10/29/2024 9:00 AM - 11:30 AM

Open Forums

Participate in open forum meetings to discuss your marketing material or GovCon goals (*space is limited*)

- Contracting Coffee Hour: virtual sessions hosted by KEDA [9/4](#), [10/2](#), [11/6](#)
- APEX & SBDC First Friday Follow-up: virtual sessions hosted by EASC [9/6](#), [10/4](#), [11/1](#)

Recorded Resources

Review these Recorded Resources

[Preparing Government Marketing Tools](#)

[Understanding Capability Statements](#)

Looking for one on one support?

- [Sign up for Washington APEX Accelerator services](#)
- Already a client? Schedule time with your advisor
- If you need assistance, [contact us](#)

Washington APEX Accelerator provides technical assistance to help Washington businesses successfully compete in the government marketplace. This APEX Accelerator is funded, in part, through a cooperative agreement with the Department of Defense.

A program of the Thurston Economic Development Council, in partnership with the following subcenters:



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CREDC
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DEVELOPMENT
ALLIANCE

TRI-CITY REGIONAL
CHAMBER OF COMMERCE



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