

APEX ALERT

News, Events &
Bid Opportunities



WASHINGTON
APEX
ACCELERATOR

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CONTRACTING OPPORTUNITIES



Agency Opportunities

Washington State Parks Public Works: SW-C1825
Fort Flagler Historical State Park – Historic
Theater Rehabilitation due 12/05

University of Washington UW ADVERTISEMENT
FOR BIDS: 208439 B170 New Dental Hygiene
Sim Center due 11/19

Washington Department of Health RFQQDOH25-
004C Facilitator: Environmental Justice
Participatory Budgeting Design Project due 12/09

Washington Department of Enterprise Services
#00324 FOR SIGNAL FLARES (FUSEE) AND
HIGHWAY SIGNAL DEVICES due 11/29

Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions.

info@washingtonapex.org

Main Center
Thurston EDC
4220 6th Ave.
Lacey, WA 98503
360-860-6945

Administrative Staff
Tiffany Scroggs,
Program Manager
Marnie Tyson
Tori Stoner

SBIR/STTR Program
Kate Hoy

Thurston EDC
Grady Smith
Leslie Miller

**Washington APEX
Accelerator in Pierce
County**
Trena Payton
Maryam Lynch-Tate

Economic Alliance

Office of Independent Investigations [Oil National Polygraphy Testing – Office of Independent Investigations](#) due 11/25

Washington Department of Enterprise Services
[29023 – Illumination Traffic Signal, Intelligent Transportation Systems, Equipment & Parts](#) due 11/25

[Subcontracting Notices](#)

[RFP 21 Brickyard to SR 527 – Traffic Control Flagging – Skanska](#)

[Skanska I-405 Brickyard RFP 23 – BRT Stations Electrical](#)

[Skanska I-405 Brickyard RFP 22 – BRT Stations Mechanical](#)

Snohomish County
Cara Buckingham
Mark Johnson

Greater Spokane Inc.
Aleesha Roedel
Shannon Farley

Columbia River
Economic Development
Council
Julia Krivoruk

Green River College
Darrell Sundell
Melinda Martirosian

Kitsap Economic
Development Alliance
Mary Jo Juarez
James Davis
Terry Homburg

Tri-City Regional
Chamber of Commerce
Maria Alleman

Locations

Upcoming Events

[Events](#) - Virtual unless otherwise noted

- Focused Classes
- Monthly Meetings
- Tradeshow

Focused Classes

[FLC Business: New Features and Data Management](#)

11/20/2024 9:00 AM - 10:00 AM PST

Interested in tech transfer? Learn about Federal Labs Business and the new features! Discover the exciting new features that have been added to Federal Labs Consortium (FLC) Business, powered by Wellspring's Scout. Join FLC Data Systems Manager Katherine Segreti for an overview of these new capabilities and see how FLC Business can streamline your search for federal lab information.

[Doing Business with PNNL-Sequim](#)

11/20/2024 9:00 AM - 11:00 AM

1529 W Sequim Bay Rd, Sequim, WA, 98382

In this session of the PNNL Small Business Program Seminar Series, Doing Business with PNNL, come learn about upcoming planned construction projects at the PNNL-Sequim campus. Sequim is DOE's only marine sciences facility that focuses on helping the nation achieve sustainable energy, a sustaining environment, and coastal security, and to find out how to do better business with PNNL.

Contract Modifications - ONLINE MEETING (LIVE)

11/20/2024 2:30 PM - 4:30 PM

We experience change in everything – contracts are no different. A change to the contract is a modification. Modifications can be unilateral or bilateral.

King County Metro Transit Fixed Assets State of Good Repair (SGR) Program Open House Event

11/21/2024 10:00 AM - 12:00 PM

Tabor 100, Suite 100, 7100 Fort Dent Way, Seattle, WA, 98188

King County Metro Transit is holding an Open House event to preview upcoming contract opportunities on its Fixed Assets State of Good Repair (SGR) program. This multi-year program focuses on the renewal and replacement of Metro system assets to maintain level of service and safety to its ridership and community. The program includes planned improvements at transit maintenance bases and route facilities.

How to Do Business with King County: Architecture & Engineering Firms

11/21/2024 10:00 AM - 11:30 AM

King County offers an Architecture, Engineering & Professional Services Consultant Orientation.

Doing Business with The City of Tacoma and Finding Contracting Opportunities

11/21/2024 9:00 AM - 10:30 AM

City of Tacoma Municipal Building, Rm 248, 747 Market St, Tacoma, WA, 98402

As part of its ongoing work to address disparities for historically underutilized businesses owned by minority, women, and socially and economically disadvantaged individuals, the City of Tacoma's Equity in Contracting (EIC) team is hosting a workshop on technical assistance and resources available to small businesses.

Kirkland OMWBE Certification Series

12/4/2024 10:00 AM - 12:00 PM

Learn how to be successful in doing business with the city of Kirkland, the Eastside, and the State of Washington! The Office of Minority and Women's Business Enterprises (OMWBE) certifies small businesses owned and controlled by minority, women, and socially and economically disadvantaged persons. OMWBE certifies business in order to increase contracting opportunities for certified businesses with state and local governments.

DCAA Cost Reimbursable Requirements Series

12/4/2024 11:00 AM - 12:30 PM

The National APEX Accelerator Alliance (NAPEX) and your local APEX Accelerator Program is excited to announce the upcoming DCAA Cost Reimbursable Requirements Series. Part 1 of the Cost Reimbursable Requirements Series includes Accounting System Requirements and Incurred Cost Submissions.

VHA Procurement Regional Quarterly Virtual Business Opportunity Session

12/10/2024 12:00 PM - 1:00 PM

Regional Procurement Office West's Quarterly Small Business Virtual Event will cover the need-to-know Small Business Regulatory process to help increase your VA procurement readiness, regulatory understanding, and opportunities on winning a VA contract. The subjects covered will include VA Rule of Two, The Vet First Program, Small Business Hierarchy of Preference; discovering opportunities in sub-contracting, Forecast of Contracting Opportunities, and teaming/JV/Mentor Protege.

Request for Equitable Adjustment (REAs) - ONLINE MEETING (LIVE)

12/10/2024 3:00 PM - 4:30 PM

After contract award, often there are contract modifications. You may find yourself needing to submit a Request for Equitable Adjustment (REA) and not knowing what's required. This class will identify and provide: The difference between a claim and an REA; Requirements for submitting an REA; REA checklist.

How to do Business with US Army Corps of Engineers

12/10/2024 3:30 PM - 5:00 PM

Ever wonder how to do business with the Army Corps of Engineers? Join us as we learn how USACE finds contractors - particularly those with socioeconomic certifications - for disaster and standard opportunities. This webinar is part of a series, "Contracting in Times of Disasters", that my colleague and I are hosting. Remember, once a disaster strikes, it's too late to get noticed.

FLS Member Connect: Envirowell

12/11/2024 11:00 am - 11:30 am PST

Meet an innovator who works with a federal lab.

Advanced PortGen 2024 - Celebration of Small Business

12/11/2024 5:00 PM - 7:30 PM

Pier 69, 2701 Alaskan Way, Seattle, WA, 98121

Year-End Diversity in Contracting Celebration & 2024 Business Accelerator Graduation

Advanced PortGen 2024, in partnership with PortGen Accelerator Program, this in-person event provides an opportunity to celebrate the efforts of our participants.

Featuring remarks from top Port leadership, a 2025 forecast of upcoming contracting opportunities at the Port of Seattle, and a graduation ceremony for the 2024 PortGen Business Accelerator cohort. Followed by a spirited networking hour between WMBE businesses, prime contractors, WMBE community partners, and Port decision-makers. Light refreshments will be provided.

How to Do Business with King County: Construction Firms

12/12/2024 10:00 AM - 11:30 AM

King County's online Construction Contractor Orientation.

Get Registered on Snohomish County's Supplier Database (VIRTUAL)

12/12/2024 1:30 AM - 3:00 PM

Learn how to use Snohomish County's procurement database to its fullest and learn about the county's new requirement to register with MRSC Rosters. Join Washington APEX Accelerator and Snohomish County Purchasing staff on December 12th for help with registration and tips on navigating the system to find bid opportunities and updates.

Monthly Sessions

Doing Business with the State – DES

11/21/2024 3:00 PM - 4:00 PM

On the third Thursday of the month, the Washington State Department of Enterprise Services (DES) facilitates interactive conversations with state procurement professionals who can provide information and insight on how to do business with the state.

SBIR/STTR Open Office Hours

11/22/2024 9:00 AM - 10:00 AM

Learn about the basics of SBIR in an open office informal environment.

Contracting Coffee Hour

12/4/2024 8:00 AM - 10:00 AM

If you want the inside scoop on what it takes to win government contracts, we invite you to attend our Contractor Coffee Hour.

University of Washington Virtual Workshops for Suppliers

12/5/2024 10:30 AM - 12:00 PM

The orientations will provide a learning opportunity to assist in navigating potential business prospects at the University and with other state agencies, as well as educational and other resources to assist businesses.

Wednesday with the Deputies for Small Business

11/20/2024 10:00 AM - 11:30 AM

12/18/2024 10:00 AM - 11:30 AM

The Vibe CoWorks, 19225 8th Ave NE, Poulsbo, WA, 98370

Wednesday with the Deputy for Small Business is an opportunity for Industry partners to learn about doing business with the Naval Undersea Warfare Center (NUWC) Division, Keyport.

Wednesday Webinar - Veteran Owned Small Business Certification Program

11/20/2024 10:00 AM - 11:00 AM

Certification with SBA allows service-disabled veteran-owned small businesses (SDVOSBs) to compete for federal sole-source and set-aside contracts across the federal government. Certified veteran-owned small businesses (VOSBs) have additional opportunities to pursue sole-source and set-aside contracts at the Veterans Administration (VA) under the VA's Vets First program. Join us this week to learn about program eligibility, benefits, and opportunities available to VOSBs and SDVOSBs.

APEX & SBDC First Friday Follow-Up - December

12/6/2024 12:00 PM - 1:00 PM

Friday Follow-up is an open forum, round table for businesses to get answers from your local APEX and SBDC Advisors. Bring your questions regarding

government contracting and learn from knowledgeable Small Business Experts. Our main focus is to share resources for growing your business.

APEX: Prime Connect

12/11/2024 8:00 AM - 9:00 AM

A structured matchmaking event for Primes and Subcontractors to connect on future projects.

Tradeshows

VBA Office of Mission Support Virtual Industry Day

11/20/2024 6:00 AM - 9:00 AM

U.S. Department of Veterans Affairs, Veterans Benefits Administration (VBA), Office of Mission Support (OMS), supported by the Office of Small and Disadvantaged Business Utilization (OSDBU) will host a virtual industry day highlighting opportunities for Veteran-Owned Small Businesses, and other small and disadvantaged businesses that seek to do business with OMS.

SPACEPOWER Conference

12/10/2024 6:00 AM - 3:00 PM

6001 Destination Pkwy, Orlando, FL, 32819

The SPACEPOWER Conference is uniting over 2,000 Guardians, military leaders from multiple government agencies, private sector organizations, industry innovators, domain thought leaders, and top-tier media. Together, we aim to share and showcase the latest in space technologies, safeguarding innovations, and future missions—all under one roof.

Contractor Training Day Washington State Department of Labor & Industries

12/13/2024 8:00 AM - 4:00 PM

1600 Chester Ave, Bremerton, WA, 98337

More than 20 different classes are offered on subjects including safety, managing your claims to control your workers' compensation costs, public works contracting, business planning, risk management, marketing and more.

Alliance Northwest 2025

3/19 & 3/20/2025 8:00 AM - 4:00 PM

Greater Tacoma Convention Center

1500 Commerce St, Tacoma, WA, 98402

Alliance Northwest is the largest business-to-government conference in the Pacific Northwest. This event features high-quality workshops and one-to-one meetings between small businesses, government agencies, and prime contractors. The event is in its 39th year. Hosted by Thurston Economic Development Council, home of APEX Accelerator, Alliance Northwest has a strong history of federal agency support. It is widely known as the place where business and government learn and make connections with small and disadvantaged businesses.

Govology classes, live and on-demand, are Free for Washington PTAC clients – contact your PTAC counselor for access. Click [here](#) for Govology's live classes.

[Recorded webinars](#) available

Washington APEX Accelerator provides technical assistance to help Washington businesses successfully compete in the government marketplace. This APEX Accelerator is funded, in part, through a cooperative agreement with the Department of Defense.

A program of the Thurston Economic Development Council, in partnership with the following subcenters:



Washington APEX Accelerator | 4220 6th Ave SE | Lacey, WA 98503 US

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