

# APEX ALERT

News, Events &  
Bid Opportunities



WASHINGTON  
**APEX**  
ACCELERATOR  
FORMERLY WASHINGTON PTAC

[View as Webpage](#)

## Contracting Opportunities

### Agency Opportunities

- [New Simetk Modular, LLC - Modular Shoot House Kit](#)
- [Notice of Bid Opportunity - RFQQ 2024 0501 - Traffic Count Services - WSDOT](#)
- [Competitive Solicitation 20240216 Court Reporter and Transcription Services](#)
- [DES Solicitation Heating, Ventilation, and Air Conditioning \(HVAC\) Parts](#)
- [DES Grafitti Removal & Pressure Washing Services, Statewide](#)
- [Competitive Solicitation NO. BRPELS 2024-01 Board of Registration for Professional Engineers and Land Surveyors \(BRPELS\) Learning Management](#)

### Subcontracting Notices

- [Howard A. Hanson Dam - Kiewit](#)
- [Landscaping - Skanska](#)
- [BNBuilders North End Outreach SMBWE / UBE Subcontractor Event](#)

## UPCOMING EVENTS

Events - Virtual unless otherwise noted

- Focused Classes

## Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions.

[info@washingtongapex.org](mailto:info@washingtongapex.org)

Main Center  
Thurston EDC  
4220 6th Ave.  
Lacey, WA 98503  
360-860-6945

Administrative Staff  
Tiffany Scroggs,  
Program Manager  
Marnie Tyson  
Lisa Lagerstrom  
Tori Stoner

Innovation Station  
Kate Hoy

Thurston EDC  
Grady Smith  
Leslie Miller

Washington APEX  
Accelerator in Pierce  
County  
Trena Payton  
Maryam Lynch-Tate

- Monthly Meetings
- Series Courses
- Tradeshows

## Focused Classes

### Doing Business with the DON Workshop - Spokane Navy Week

5/16/2024 9:00 AM - 3:00 PM

Spokane Public Library

906 W Main Ave, Spokane WA, 99201

Join the Government Contracting Assistance Program - Washington's APEX

Accelerator and Greater Spokane Inc. as they welcome the Department of Navy (DON) Office of Small Business Programs (OSBP) to the Greater Spokane area. DON OSBP Data Scientist Mr. Nic Louisos is the speaker.

Following the workshop, the APEX Accelerators will also host an informal matchmaking event with the Department of the Navy, SBA, SBDC, and more!

### King County Architecture & Engineering Consultant Orientation

5/16/2024 10:00 AM - 12:00 PM

During this free online 2-hour session, we'll discuss: registering as a King County consultant, opting-in to County rosters, certifying as a small firm, how King County implements Architecture & Engineering contracts, what to expect when submitting a proposal to King County, best practices for maximizing your opportunities and E-Procurement Supplier Portal introduction.

### Federal Acquisition Regulations (FAR)

5/16/2024 3:00 PM - 4:30 PM

How much do you know about FAR? Federal Acquisition Regulation (FAR) has the same force and effort as law. You will learn the Importance and Impact to you as the contractor in this class.

### Office of Naval Research Industry Day UnderSea Advantage Block Upgrade

5/16/2024

46610 Expedition Dr, Lexington Park, MD, 20653

In accordance with ONR's Long Range Broad Agency Announcement (BAA) for Navy and Marine Corps Science and Technology (S&T), N0001424SB001, the Ocean Battlespace Sensing Department (Code 32) is seeking qualified industry members to participate in a classified (SECRET) Industry Day to describe the technical challenges of the USABU FNC.

### Diverse Trade & Supplier Opportunities Event - BNB Builders (IN PERSON)

Sub Centers  
Economic Alliance  
Snohomish County  
Cara Buckingham

Greater Spokane Inc.  
Aleesha Roedel

Columbia River  
Economic Development  
Council  
Julia Krivoruk

Green River College  
Darrell Sundell  
Melinda Martirosian

Kitsap Economic  
Development Alliance  
Mary Jo Juarez  
James Davis  
Terry Homburg

Tri-City Regional  
Chamber of Commerce  
Maria Alleman

### OPPORTUNITIES:

\*Government

\*Contracting  
Subcontracting

5/21/2024 2:00 PM -4:00 PM

7304 NE 175th St Kenmore, WA, 98028

Join BNB builders to learn about three upcoming subcontracting opportunities, starting as soon as October 2024. Projects include the conversion of play fields, a complete high school replacement and construction of a 140-unit housing project.

### FREE Small Business Event - Shoreline

5/22/2024 4:30 PM - 6:30 PM

Shoreline City Hall

17500 Midvale Ave N, Shoreline, WA, 98133

Are you ready for a change? Is your business? Join us for this free Small Business Forum to network with other small business owners and learn about no-cost resources available to support your business.

### Are there ethics in government contracting?

5/29/2024 2:30 PM - 4:30 PM

In this session you will learn contract terms and conditions, and clauses you MUST be compliant with in order to avoid contract termination, fines, penalties, debarment and even prison.

### CMMC (Cybersecurity) Level 1 for Defense Contractors

5/31/2024 1:00 PM - 2:00 PM

Do thoughts of cybersecurity compliance for federal contracting make your head spin? Not sure about the difference between Federal Contract Information and Controlled Unclassified Information? Concerned about the costs of getting compliant? Don't miss this informative workshop from Totem Tech, a Cybersecurity Compliance Consulting Firm who will offer small businesses a basic approach to implementing CMMC Level 1 requirements.

### DoD Cybersecurity Requirements (IN PERSON)

6/5/2024 1:30 PM - 4:30 PM

Unit #105

555 Pacific Ave, Bremerton, WA, 98337

Learn about DoD cybersecurity requirements. After you have taken this class, you will be able to differentiate between CMMC and DoD Interim Rule.

### Capabilities Statement - Writing for Impact

6/6/2024 9:00 AM - 11:30 AM

This workshop is for firms interested in networking and developing relationships with local, state and federal government agencies. The ability to market your firm's strengths through a capabilities statement is one of the first steps in being successful with government contracting. Please be prepared to create or improve your firm's capabilities statement to increase your visibility with government agencies. Subject Matter Expert Sandy Bjorgen will lead us through an exercise of writing for impact and being memorable.

### Meet the SBIR Agency: EPA

6/12/2024 9:00 AM - 10:30 AM

Meet the EPA SBIR program and learn about the upcoming opportunity!

### What is the 8(a) Business Development Program and am I an Eligible Applicant? - SBA

6/13/2024 10:00 AM - 12:00 PM

We invite you to discover the "nuts & bolts" of SBA's 8(a) Business Development Program through the 8(a) Business Development Program Readiness Training Series. We provide you with the tools that you need to expand your business's federal footprint with the 8(a) BD program.

### Using WEBS: WA State's Vendor Portal (IN PERSON)

6/13/2024 3:00 PM - 4:30 PM

1932 E College Way, Mount Vernon, WA, 98273

Learn to explore Washington Electronic Business Solutions (WEBS) - a WA state vendor portal - to find valuable information about government spending.

## Monthly Sessions

Got contracting questions? We have answers!

### Contracting Coffee Hour

6/5/2024 8:00 AM - 10:00 AM

If you want the inside scoop on what it takes to win government contracts, we invite you to attend our Contractor Coffee Hour.

### University of Washington Virtual Workshops for Suppliers

6/6/2024 10:30 AM - 12:00 PM

The orientations will provide a learning opportunity to assist in navigating potential business prospects at the University and with other state agencies, as well as educational and other resources to assist businesses.

### APEX SBDC First Friday Follow-up

6/7/2024 12:00 PM - 1:00 PM

Friday Follow-up is an open forum, round table for businesses to get answers from your local APEX and SBDC Advisors. Bring your questions regarding government contracting and learn from knowledgeable Small Business Experts. Our main focus is to share resources for growing your business.

### APEX: Prime Connect

6/12/2024 8:00 AM - 4:00 PM

A structured matchmaking event for Primes and Subcontractors to connect on future projects.

### SBIR/STTR Open Office Hours

6/28/2024 9:00 AM- 10:00 AM

Each month ARC WA will host an open office hour specifically for innovators seeking federal R&D funding. This is a drop-in as you wish format and is a great way to meet with respected experts in the field and get general questions about R&D funding answered. REGISTRATION IS NOT REQUIRED.

### Yes You Can! Contracts with the government.

5/30/2024 3:00 PM - 4:00 PM

Tri-Cities Business and Visitor Center

7130 West Grandridge Blvd

Kennewick, WA, 99336

Yes you can! Contracts with the government is a dynamic initiative aimed at facilitating learning and fostering growth among our valued APEX clients. This

program brings together local businesses owners in an engaging forum designed to provide invaluable insights into the ever-evolving world of procurement.

### Si Se Puede - Contratos con el Gobierno

5/30/2024 5:00 PM - 6:00 PM

Tri-Cities Business and Visitor Center

7130 West Grandridge Blvd

Kennewick, WA, 99336

¡Sí, Se Puede! Contratos con el Gobierno es una iniciativa dinámica dirigida a facilitar el aprendizaje y fomentar el crecimiento entre nuestros valiosos clientes de APEX. Este programa reúne a propietarios de negocios locales en un foro interactivo diseñado para brindar ideas invaluablees sobre el siempre cambiante mundo de la adquisición.

## Series Courses

### **Small Business Administration (SBA) Wednesday Webinars**

#### SBA Wednesday Webinar - Federal Contracting Certifications

5/29/2024 10: 00 AM - 11:00 AM

Wednesday Webinars with SBA Seattle is an ongoing series of free, virtual, webinars covering a variety of topics to benefit small business owners. Join us this week for an overview of federal contracting programs and certifications, program benefits, eligibility, and opportunities for technical assistance.

### **Department of Energy (DOE) and SBA Money Smart for Small Business**

#### Money Smart for Small Business - DOE & SBA

6/11/2024 11:00 AM - 12:00 PM

6/25/2024 11:00 AM - 12:00 PM

7/9/2024 11:00 AM - 12:00 PM

7/23/2024 11:00 AM - 12:00 PM

8/6/2024 11:00 AM - 12:00 PM

8/20/2024 11:00 AM - 12:00 PM

The Department of Energy's Office of Energy Justice and Equity's Minority Business and Workforce Division is partnering with the U.S. Small Business Administration to offer a "Smart for Small Businesses" series. These Sessions will introduce minority owned businesses, women owned businesses and small disadvantaged businesses to topics related to strategic organizational and financial small business management tools for government contracting.

## Tradeshows

### Buy Indian Small Business Industry Day Matchmaker

5/16/2024 5:00 AM - 5:00 PM

The Buy Indian Industry Day Matchmaker is focused exclusively on American Indian and Alaskan Native businesses owned by Federally Recognized Tribes and their members. Only businesses owned by Federally Recognized Tribes or their members should register for the matchmaker. If you have questions regarding this, please contact [apex@ncaied.org](mailto:apex@ncaied.org). By taking part in the matchmaker, you have the opportunity to present your company's goods and/or services to contracting officials from the Health and Human Services

(HHS) and Department of the Interior (DOI).

### Celebrate Dreams of Female Entrepreneurs!

5/23/2024 4:00 PM – 7:00 PM

Daybreak Star Indian Cultural Center

5011 Bernie Whitebear Way, Seattle, WA, 98199

Join the Washington Women's Business Center for Celebrating Dreams 2024: "Empowering our Future Together" – an event showcasing and celebrating local women-owned businesses. This year, we proudly support Celebrating Dreams as a supporter. It will be held at Daybreak Star Indian Cultural Center in Seattle on May 23<sup>rd</sup>, 2024, from 4:00 – 7:00 PM PT. You don't want to miss out on this event!

Get Tickets: <https://celebratingdreams2024.eventbrite.com>

### INSPIRE Women's Business Conference

5/23/2024 8:00 AM - 5:00 PM

4220 6th Ave SE, Lacey, WA, 98503

Join us at the South Puget Sound Community College Lacey Campus for an incredible day of inspiration and networking! This in-person event is designed to empower and uplift women in business. Connect with like-minded individuals, gain valuable insights from successful entrepreneurs, and discover new strategies to take your business to the next level.

### 2024 Small Business Forum & Expo – DOE

6/4/2024 8:00 AM - 4:00 PM CDT

6/5/2024 8:00 AM - 4:00 PM CDT

1300 Nicollet Mall, Minneapolis, MN, 55403

When you attend DOE's 2024 Small Business Forum & Expo, you will have an unparalleled opportunity to connect with small businesses, national laboratories and program offices, and prime contractors, all of whom help advance the Agency's missions.

### Virtual Industry Day - Veterans Affairs Direct Access Program

6/5/2024 6:00 AM - 9:30 AM

U.S. Department of Veterans Affairs, Veterans Benefits Administration (VBA), Office of Mission Support (OMS), supported by the Office of Small and Disadvantaged Business Utilization (OSDBU) will host a virtual industry day highlighting opportunities for Veteran-Owned Small Businesses, and other small and disadvantaged businesses that seek to do business with OMS. Participants will learn about the OMS mission and priorities, and understand the requirements, best practices, and expectations of doing business with the organization.

### Pierce County Thriving Together Resource Event

6/6/2024 8:30 AM - 11:30 AM

LeMay - Pierce County Refuse

4111 192nd St E, Tacoma, WA, 98446

Make Local Connections, Learn from Local Experts.

The Pierce County Community Navigator team and the Graham Business Association are hosting an upcoming FREE Pierce County Thriving Together Small Business Resource event! This event is a great opportunity for small business owners and entrepreneurs to connect with organizations offering small business support programs and services to small businesses in Pierce County. Hope to see you



there!

### 2024 Aviation Industry Day

6/11/2024 1:00 PM -4:30 PM

17801 International Blvd, Seattle, WA, 98158

Join us for the biggest PortGen event of the year to increase WMDBE and small business participation on Port Aviation projects by providing you information on upcoming construction and architecture & engineering projects. Project presentations will be followed by a 2-hour networking event where WMDBE and small firms will meet the biggest primes in the construction and A&E fields to begin conversations about the potential to team up for those Port opportunities.

### Idaho Small Business Contracting Symposium

June 11, 2024

Boise, ID

### 33rd Annual Government Procurement Conference

6/12/2024 5:00 AM - 1:00 PM

801 Mount Vernon PI NW

Washington, Washington DC, 20001

Meet and network with hundreds of government and small business exhibitor personnel. Now in its 33rd year, the Government Procurement Conference has become the premier event for small businesses throughout the United States.

### North Puget Sound Contracting Conference - Early Bird Pricing until May 13th

11/7/2024 10:00 PM - 3:00 PM

Angel of the Winds Arena

Edward D. Hansen Conference Center

2000 Hewitt Ave, Everett, WA, 98201

Showcase your organization at the largest business-to-government conference in the North Puget Sound Region. Access panel discussions, industry forecasts, networking opportunities, and matchmaking!

---

Govology classes, live and on-demand, are Free for Washington PTAC clients – contact your PTAC counselor for access. Click [here](#) for Govology's live classes.

Recorded webinars available

APEX Calendar

---

Washington APEX Accelerator, formerly Washington PTAC provides technical assistance to help Washington businesses successfully compete in the government marketplace. A program of the Thurston Economic Development Council, in partnership with the following subcenters:



**GREATER  
SPOKANE**  
inc.



**CREDC**  
ECONOMIC DEVELOPMENT



**KITSAP**  
ECONOMIC  
DEVELOPMENT  
ALLIANCE

**TRI-CITY REGIONAL**  
CHAMBER OF COMMERCE



**Economic Alliance**  
SNOHOMISH COUNTY



**THURSTON**  
**EDC**



**Green River**  
COLLEGE

Washington APEX Accelerator, formerly Washington PTAC | 4220 6th Ave SE | Lacey, WA  
98503 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!