

APEX ALERT

News, Events &
Bid Opportunities



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Bid Opportunities

Agency Opportunities

- [IFB NE 124th St. Pedestrian Safety Project – Kirkland](#)
- [IFB Pipe Replacement – Kirkland](#)
- [IFB Sewermain and Watermain Replacement – City of Kirkland](#)
- [DES New bid Opportunity Printing and Mailing of Identification Cards](#)

Subcontracting Notices

- [Upcoming Bid Opportunity- Mukilteo Elementary- Mukilteo SD](#)
- [Upcoming Bid Opportunity- Serene Lake Mukilteo SD](#)
- [Flatiron: New RFQ due 2/28/2024 Trucking, Suppliers and more](#)
- [The Lane Construction Corporation Subcontracting notice: Seattle Public Utilities – SCWQP: Tunnel Effluent Pump Station-Ballard Conveyance \(Rebid\)](#)



Innovation Station

Where innovation and opportunity meet

A service provided by APEX Accelerators
(formerly Washington State PTAC)



[Preparing DEIA and PIER Plans with SMART Goals - DOE SBIR/STTR](#)

2/20/2024 12:00 PM - 1:00 PM

Join Arizona APEX and Cameron Barnes, DEIA Subject Matter Expert to discuss the key

Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions.
info@washingtonapex.org

Main Center
Thurston EDC
4220 6th Ave.
Lacey, WA 98503
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Washington APEX
Accelerator in Pierce
County
Trena Payton
Maryam Lynch-Tate

elements of DEIA and PIER Plans and how to write SMART goals.

SBIR/STTR Open Office Hours

2/23/2024 9:00 AM - 10:00 AM

Each month ARC WA will host an open office hour for innovators seeking federal R&D funding. This is a drop-in, as-you-wish format and is a great way to meet with respected experts in the field and get general questions about R&D funding answered. REGISTRATION IS NOT REQUIRED.

Office Hours - DOE SBIR/STTR

2/27/2024 12:00 PM - 1:00 PM

The UACI team will be available to answer your questions regarding your DOE SBIR/STTR application.

Questions? Kate Hoy, khoy@thurstonedc.com

Sub Centers
Economic Alliance
Snohomish County
Cara Buckingham

Greater Spokane Inc.
Aleesha Roedel

Columbia River
Economic Development
Council
Julia Krivoruk

Green River College
Darrell Sundell
Melinda Martirosian

Kitsap Economic
Development Alliance
Mary Jo Juarez
James Davis
Terry Homburg

Tri-City Regional
Chamber of Commerce
Maria Alleman

OPPORTUNITIES:
*Government
*Contracting
Subcontracting

Upcoming Events

Events - Virtual unless otherwise noted

- Fire Classes
- Focused Classes
- Monthly Meetings
- Series Courses
- Tradeshows

FIRE Classes

US Forest Service VIPR I-BPA Virtual Vendor Engagement Meetings 2024

2/29/2024 4:00 PM – 5:30 PM

3/12/2024 4:00 PM – 5:30 PM

The US Forest Service will be hosting three vendor engagement sessions for

those interested in our VIPR I-BPA Program. The Forest Service Equipment & Service Branch leads you to be able to join and answer specific questions geared towards PTAC/APEX that vendors may have during the Q&A portion.

In-Person Fire Vendor Outreach Sessions - Region 6

2/20/2024 6:00 PM - 8:00 PM

The USDA Forest Service contracts with industry equipment and services to aid in obtaining mission objectives such as wildland fire suppression, assisting in supporting the Wildfire Crisis Strategy (WCS), and other incident project support. The Virtual Incident Procurement (VIPR) system is used for Forest Service regions to issue solicitations and award agreements for resources secured under preseason agreements. The FVOS's intent is to distribute information on current solicitations and contracting opportunities.

US Forest Service VIPR I-BPA IN PERSON Vendor Engagement Meetings 2024

2/26/2024 6:00 PM - 8:00 PM

Mercantile Wenatchee (Ellis-Forde Building), 14 N. Wenatchee Avenue, Wenatchee, WA 98801

2/27/2024 6:00 PM - 8:00 PM

Hampton Inn by Hilton Spokane Airport, 2010 S Assembly Road. Spokane, WA 99224

These 2-hour sessions are an opportunity for small businesses seeking additional information on Virtual Incident Procurement (VIPR) System contracting opportunities within Region 6 (OR & WA). Registration is not required. [More locations and information.](#)

Focused Classes

OMWBE Certifications - Why they're important and how to obtain them

2/20/2024 3:30 PM - 5:00 PM

Have you considered getting your business certified? Join us to learn all there is to know about state and federal certifications and how to apply, as well as all the latest updates from Washington state's certifying agency, the Office of Minority & Women's Business Enterprises (OMWBE).

Doing Business with Mortenson: Thurston County Courthouse Project

2/20/2024 4:00 PM - 5:00 PM

Building One, Thurston County Courthouse
2055 Lakeridge Dr SW, Olympia, WA, 98502

Join us for a live, in-person event to discuss Thurston County Infrastructure Upgrades!

This project consists of tenant improvements within 4 existing buildings on the Thurston County Campus in Olympia, Washington to primarily support judicial services.

The project budget of \$50 million includes all hard and soft costs (owner, inspections, permits, FFE, design and construction costs).

Wednesday Webinar: Joint Ventures Contracting Program – SBA

2/21/2024 10:00 AM - 11:00 AM

Wednesday Webinars with SBA Seattle is an ongoing series of free, virtual, webinars covering a variety of topics to benefit small business owners. On the third Wednesday of each month, we will be focusing on government contracting opportunities, certifications, and business development programs. The joint venture may also pursue any type of set-aside contract for which the protégé qualifies, including contracts set aside for 8(a), service-disabled veteran-owned, woman-owned, and HUBZone businesses.

Contract Modifications

2/21/2024 3:00 PM - 5:00 PM

We experience change in everything – contracts are no different. A change to the contract is a modification. Modifications can be unilateral or bilateral. You will learn in this class: Your Rights, Remedies, Processes and Terminology.

E-Contractor Academy - Emerald Cities Collaborative

2/21/2024 3:00 PM - 6:00 PM

The E-Contractor Program provides a small minority construction business (MBE) with a comprehensive long-term training program, individualized business consulting and connection to clean energy business opportunities to enable rapid and profitable growth. Apply to participate in this FREE 6-week training program targeted towards minority and woman-owned residential construction firms.

How to Do Business with DOI

2/22/2024 6:00 AM - 9:00 AM

1849 C Street NW

Washington, Washington DC, 20240

On behalf of the U.S. Department of the Interior (DOI), the Office of Small and Disadvantaged Business Utilization (OSDBU), we are inviting you to attend and/or share with constituents of the U. S. Department of the Interior. Hybrid event: in-person and virtual.

SBA Certification Overview and APEX Resources

2/22/2024 10:00 AM - 11:00 AM

The U.S. Small Business Administration - Seattle Region will provide a big-picture overview of small business certifications in the federal government marketplace. In this event, you will learn about various federal small business certification programs, including Small Business Self Certification, Small Disadvantaged Business (SDB) & 8(a), Service-Disabled Veteran-Owned Small Business (SDVOSB), Veteran-Owned Small Business (VOSB), Historically Underutilized Business Zones (HUBZone), Woman-Owned Small Business (WOSB), and Economic Disadvantaged Woman-Owned Small Business (EDWOSB).

Meet the Agencies - Clallam and Jefferson Counties

2/22/2024 1:00 PM - 4:00 PM

1943 W Hendrickson Rd, Sequim, WA, 98382

If you are a contractor wanting to know more about public works, this session was created for you! The panel session format will allow you to hear from each agency on how to do business with them. The panel includes: City of Forks, City of Port Angeles, Olympic National Park and the Army Corps of Engineers!

Why OMWBE Certification? Wenatchee

2/22/2024 3:30 PM - 5:00 PM

Eastmont Community Center

230 N Georgia Ave

East Wenatchee, WA, 98802

Join us for a learning event: Why OMWBE Certification?

Hosted by Bouten Construction Company with special guest Grady Smith, Government Contracting Specialist. Networking Social Hour will follow the presentation.

Doing Business with PNNL: CAMPUS CONSTRUCTION OPPORTUNITIES

2/27/2024 8:30 AM - 10:30 AM

3340 Stevens Drive, Richland, WA, 99354

In this session of the PNNL Small Business Program Seminar Series, Doing Business with PNNL, come learn about upcoming planned construction projects at the PNNL-Richland and Sequim campuses to find out how to better do business with PNNL. Experts from Acquisitions, Construction Management, Subcontract Management, and Environment, Safety, & Health will be on hand to present valuable information regarding requirements, security infrastructure, and the Hanford Site Stabilization Agreement to better prepare you and your business to be a construction general or specialist subcontractor with PNNL.

Business Development - Session 1: Identifying New Opportunities

2/27/2024 1:00 PM - 2:30 PM

Our new 2024 "Business Development" workshop series will cover methods on how to think through channels for new business and better position your company to successfully bid on RFPs. These sessions specifically are designed for small to medium-sized businesses who want to better understand the components of winning new customers and tactics to get more exposure for your company. Learn effective steps to create a business development strategy and help focus efforts within your already busy days.

PortGen First Look Presents: Major Construction Projects - Port of Seattle

2/28/2024 1:00 PM - 2:30 PM

Attend this webinar to hear directly from Port project managers the information you need about upcoming projects to determine whether you want to pursue it, learn what steps are necessary to pursue the contracts, as well as network with potential collaborators.

Socio-Economic Certifications (Federal and State)

2/28/2024 3:00 PM - 5:00 PM

What are socio-economic certifications, and do you qualify? This session focuses on federal and state socio-economic certifications and the process to obtain them.

Public Works Changes You Need to Know About

2/29/2024 1:00 PM - 2:30 PM

Have you heard about the changes happening with Public Works starting July 1, 2024?

Join us for a 1.5 hour webinar to hear from the organizations supporting these changes.

Schneider Electric Opportunity Session - VA Direct Access Program

2/29/2024 3:00 PM - 4:00 PM

In this Virtual Business Opportunity Session, Schneider Electric's presentation will focus on how to establish relationships with small businesses with a proven track record in Federal project subcontracting related to capabilities in electrical, HVAC, and renewable energy and resiliency.

Monthly Sessions

Tuesday with the Deputies for Small Business

2/27/2024 10:00 AM - 11:00 AM

19225 8th Ave NE, Poulsbo, WA, 98370

Tuesday with the Deputies for Small Business is an opportunity for Industry partners to learn about doing business with the Naval Undersea Warfare Center (NUWC) Division, Keyport.

APEX & SBDC First Friday Follow-Up - March

3/1/2024 12:00 PM - 1:00 PM

Friday Follow-up is an open forum, round table for businesses to get answers from your local APEX and SBDC Advisors. Bring your questions regarding government contracting and learn from knowledgeable Small Business Experts. Our main focus is to share resources for growing your business.

Contracting Coffee Hour

3/6/2024 8:00 AM - 10:00 AM

If you want the inside scoop on what it takes to win government contracts we invite you to attend our Contractor Coffee Hour.

University of Washington Virtual Workshops for Suppliers

3/7/2024 10:30 AM - 12:00 PM

The orientations will provide a learning opportunity to assist in navigating potential business prospects at the University and with other state agencies, as well as educational and other resources to assist businesses.

APEX: Prime Connect

3/13/2024 8:00 AM - 9:00 AM

A structured matchmaking event for Primes and Subcontractors to connect on future projects.

Doing Business with the State – DES

3/21/2024 3:00 PM - 4:00 PM

On the third Thursday of the month, the Washington State Department of Enterprise Services (DES) facilitates an interactive conversation with state procurement professionals who can provide information and insight on how to do business with the state.

Series Courses

Join Washington DC based, Jennifer Schaus & Associates in the 2024 Webinar Series covering The FAR, Federal Acquisition Regulations. Get educated about the rules and regulations in the game of federal contracting. This series features guest speakers who will uncover the important details and nuances of The FAR. This series is COMPLIMENTARY & RECORDED.

Sessions are 9:00 AM - 10:00 AM PDT

[2/21/2024 FAR Part 8, Required Sources of Supplies and Services](#)

[2/23/2024 FAR Part 9, Contractor Qualifications](#)

[2/28/2024 FAR Part 10, Market Research](#)

Tradeshows

[2024 Air Force Contracting Summit](#)

Rosen Centre Hotel Orlando
9840 International Dr, Orlando, FL, 32819
2/22/2024

The 2024 Air Force Contracting Summit is one of the Top National Defense Contracting Events of 2024! The Summit features Members of Congress, Pentagon Officials, Multiple Air Force Commands, Multiple Air Force Bases, Military Contracting Officers, Financing Sources, Prime Contractors and Small Business Leaders nationwide. Attending the 2024 Air Force Contracting Summit will provide Defense Contractors, Subcontractors, and Small Businesses with the latest information.

[Small Business Boot Camp](#)

2/27/2024 8:30 AM - 4:00 PM
801 W Riverside Ave, Suite 100, Spokane, WA, 99201

Are you an entrepreneur or small business owner that would like to know what resources are available to you? WA APEX will be hosting with informational speakers from the Women's Business Center, Small Business Administration, Small Business Development Center, Office of Minority Women's Business Center, and SCORE (subject to change). We will also have a panel of buyers to finish our day!

[Office of Construction and Facilities Management Virtual Scheduled 1 on 1 Meetings](#)

3/13/2024 8:30 AM - 4:00 PM

In response to the Veteran-Owned Small Business and Service-Disabled Veteran-Owned Small Business community request to have business networking dialogue with a senior leader in the Department of Veterans Affairs Office of Acquisition, Logistics, and Construction (OALC), the Department made available a series of quarterly events. The 2nd Quarter FY 2024 event will be hosted by Dr. Zebulon Fox, Associate Executive Director for the Office of Facilities Acquisition (OFA) and Head of Contracting Activity within the Office of Construction and Facilities Management (CFM) for the Department of Veterans Affairs.

[Alliance Northwest Conference](#)

3/14/2024 8:00 AM - 4:00 PM
Greater Tacoma Convention Center
1500 Commerce St, Tacoma, WA, 98402

Alliance Northwest is the largest business-to-government conference in the Pacific Northwest. This event features high-quality workshops and matchmaking sessions between small businesses, government agencies, and prime contractors.

[AWMB Contractors Day](#)

3/28/2024 8:00 AM - 3:30 PM

Emerald Queen Hotel & Casino
2920 East R Street, Tacoma, WA 98404

Converge at AWMB's second annual Contractors Day to foster economic vitality in WA State and the NW region.

BRIDGING PARTNERSHIPS 2024

Three Rivers Convention Center
7016 W Grandridge Blvd, Kennewick, WA, 99336
4/3/2024 7:30 AM - 5:00 PM

Elevate your business game at the 17th Annual Bridging Partnerships Small Business Symposium on April 3-4, 2024! Join us for two days of unparalleled networking, insightful learning sessions, and relationship-building opportunities. Whether you're from a small or large business, this event is your gateway to increased procurement and business prospects. Secure your spot now and be part of an impactful experience that propels your business to new heights!

Govology classes, live and on-demand, are Free for Washington PTAC clients – contact your PTAC counselor for access. Click [here](#) for Govology's live classes.

[Recorded webinars](#) available

APEX Calendar

Washington APEX Accelerator, formerly Washington PTAC provides technical assistance to help Washington businesses successfully compete in the government marketplace. A program of the Thurston Economic Development Council, in partnership with the following subcenters:



Washington APEX Accelerator, formerly Washington PTAC | 4220 6th Ave SE | Lacey, WA 98503 US

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