



[View as Webpage](#)

EVENTS

How to Do Business with the Forest Service - VIPR

1/7/2025 12:00 PM - 1:30 PM

Would you like to work with the Region 6 Fire Suppression each year during fire season? Not quite sure where to start?

Please join me to learn about how to get started to bid on VIPR agreements for the Forest Service, Region 6 Fire Suppression. I will go through what you need to do to get started including:

- UEI info
- SAM registration
- e-Authentication
- VIPR company and equipment registration

FEMA Region 10 Webinar: How to Do Business with FEMA

1/30/2025 10:00 AM - 12:00 PM

The webinar will include a review of key steps for doing business with FEMA, key considerations for small business, and Region 10 specific contracting and coordination information.

CONTRACTING OPPORTUNITIES

Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions.

info@washingtongapex.org

Main Center

Thurston EDC
4220 6th Ave.
Lacey, WA 98503
360-860-6945

Administrative Staff

Tiffany Scroggs,
Program Manager
Marnie Tyson
Tori Stoner

SBIR/STTR Program

Kate Hoy

Thurston EDC

Grady Smith
Leslie Miller

Washington APEX Accelerator in Pierce County

Trena Payton
Maryam Lynch-Tate

Economic Alliance
Snohomish County
Cara Buckingham



Agency Opportunities

- [#04724 Traffic Signs and Supplies – Washington & Oregon – DES](#)
- [Lake Washington Ship Canal Small Lock Emergency Closure System Sources Sought](#)
- [Next-generation Design Tools for Accelerated Navy Shipbuilding – Office of Naval Research](#)
- [WA State Audio Visual Solutions #03418](#)
- [Public Works: NW-C35NW NW Region HQ – Region HQ Remodel – Washington State Parks](#)

Subcontracting Notices

- [Project No. 208597, UWMC NW B-Wing Pharmacy Compounding Request for Bids for those on Critical Patient Care Roster A&B Only](#)
- [MERCY BURIEN FAMILY HOUSING PROJECT – Walsh Construction](#)

Mark Johnson

Greater Spokane Inc.
Aleesha Roedel
Shannon Farley

Columbia River
Economic Development
Council
Julia Krivoruk

Green River College
Darrell Sundell
Melinda Martirosian

Kitsap Economic
Development Alliance
Mary Jo Juarez
James Davis
Terry Homburg

Tri-City Regional
Chamber of Commerce
Maria Alleman

Locations



Small business innovation research ([SBIR](#)) funding is available to small businesses working on cutting-edge technology. Your Washington APEX Accelerator SBIR Program can provide Phase 0-type assistance with DOD, DOT, NASA, and Homeland Security.

CMMC Regulations Review

12/18/2024 10:00 AM - 11:00 AM PST

Learn how cyber security compliance affects SBIR/STTR awards.

Dept of Homeland Security: Spotlighting AI Innovation

1/15/2025 7:00 am - 8:00 am PST

Learn about AI Innovation in the Department of Homeland Security. (This is part of an ongoing series by HSWERX)

Other Important Links

- To find all current SBIR releases visit [SBIR.gov](https://www.sbir.gov)
- To find assistance on SBIR in general visit [ARC WA](https://www.arc.wa.gov)

Upcoming Events

Events - Virtual unless otherwise noted

- Focused Classes
- Monthly Meetings
- Series Courses
- Tradeshows

Focused Classes

Meet the Buyer: Doing Business with CPCCo

12/16/2024 1:00 PM - 2:30 PM

7130 W Grandridge Blvd, Tri-Cities Business & Visitor Center, Bechtel Board Room, Kennewick WA 99336

Join us for an exclusive opportunity to connect with Central Plateau Cleanup Company (CPCCo), a prime contractor for the Department of Energy in Richland, WA. Learn about their procurement process, upcoming opportunities, and how your business can become a partner in the Hanford cleanup mission.

Getting Paid with DoD's Wide Area Workflow (WAWF) System - ONLINE MEETING (LIVE)

12/18/2024 3:00 PM - 4:30 PM

Avoid payment delays and get paid promptly on your Department of Defense contracts. Learn the ins and outs of registering and using DoD's online payment system, Wide Area Workflow (WAWF), as well as Government-wide Purchase Card payment options.

Researching the Government Marketplace

1/2/2025 9:00 AM - 10:00 AM

Lacey Makerspace, Lacey, WA

Learn how to use free, publicly available research tools to answer questions like, "Who in the government buys what my business sells?" "How much does the government spend on my products or services?" "Who are my competitors in the government marketplace?" Walk away with two unique worksheets to help guide your research efforts.

Doing Business with The City Of Seattle – Virtual- Como Hacer Negocios Con La

Ciudad De Seattle

1/3/2025 9:00 AM - 11:00 AM

Is your firm interested in doing business with the City of Seattle? Do you want to learn more about how City purchasing and contracting works? Join us at for our "First Fridays" online Doing Business with the City of Seattle event to meet Purchasing and Contracting staff who are part of our purchasing, consultant contracting, and construction/public works teams. We will hold three sessions at once so choose the one you're interested in!

Qualified Contractor Network Webinar - WA Department of Commerce

1/14/2025 12:30 PM - 1:30 PM

Join the Washington Department of Commerce to learn about the IRA Home Rebates program's Qualified Contractor Network. To work on IRA Home Rebate-funded projects, contractors must be registered with the Qualified Contractor Network/QCN.

How to Do Business with King County: Goods, Services & Technology Supplier Orientation

1/16/2025 10: 00 AM - 11: 30 AM

King County offers a Goods, Services & Technology Supplier Orientation discussing: registering as a King County Supplier, certifying as a small firm, how King County implements contracts, what to expect when submitting a bid or proposal, best practices for maximizing your opportunities, E-procurement supplier portal functions and more!

Longshore & Harbor Worker's Compensation Act - Insurance - ONLINE MEETING (LIVE)

1/22/2025 3:00 PM - 4:30 PM

Did you know the Longshore & Harbor Worker's Compensation Act applies to your business if you perform work around "navigable" waterways? Learn when and why this special insurance is needed and the consequences of not being properly insured.

Market Research for Construction (Contractors) and A&E (Consultants) (IN PERSON)

1/23/2025 3:00 PM - 4:30 PM

Economic Development Alliance Skagit County, 1932 E College Way, Mount Vernon WA 98273

For contractors and consultants, explore how construction and A&E is procured by Washington State including information on competitive bidding, job order contracting, small works rosters, and how to get involved with construction projects as an A&E consultant.

General Dynamics Information Technology (GDIT) Virtual Business Opportunity Session

1/23/2025 11:00 AM - 12:00 PM

As one of the largest federal system integrators, GDIT has developed an extensive Commercial Technology Alliance Program. This program and its ecosystem of technology partners are built upon our customers' mission needs, technology trends, legislative mandates, and appetite for innovation. GDIT seeks specific skills as we grow our capacities to serve the U.S. Department of Veterans Affairs. Upcoming procurements and ongoing needs include professionals with experience in claims processing, fraud waste and abuse, software architecture, and development (including DEVSECOPs/agile

methodologies), cyber security, robotic process automation, machine learning, data analytics, and cloud.

Monthly Sessions

Wednesday with the Deputies for Small Business

12/18/2024 10:00 AM - 11:30 AM

The Vibe Coworks, 19225 8th Ave NE, Poulsbo, WA 98370

Wednesday with the Deputy for Small Business is an opportunity for Industry partners to learn about doing business with the Naval Undersea Warfare Center (NUWC) Division, Keyport.

APEX & SBDC First Friday Follow-Up

1/3/2025 12:00 PM - 1:00 PM

Friday Follow-up is an open forum, round table for businesses to get answers from your local APEX and SBDC Advisors. Bring your questions regarding government contracting and learn from knowledgeable Small Business Experts. Our main focus is to share resources for growing your business.

University of Washington Virtual Workshops for Suppliers

1/9/2025 10:30 AM - 12:00 PM

The orientations will provide a learning opportunity to assist in navigating potential business prospects at the University and with other state agencies, as well as educational and other resources to assist businesses.

Doing Business with the State – DES

1/16/2025 3:00 PM - 4:00 PM

On the third Thursday of the month, the Washington State Department of Enterprise Services (DES) facilitates an interactive conversation with state procurement professionals who can provide information and insight on how to do business with the state.

Series Courses

January 2025 Small Business Training Webinar Series covers critical topics to support small businesses in navigating DoD contracting requirements and programs. Each webinar will require pre-registration via GovZoom and we anticipate the spots to fill up quickly.

All sessions 8:00 AM - 9:00 AM

1/13/2025 [Project Spectrum DoD OSBP](#)

1/21/2025 [Foreign Ownership, Control or Influence \(FOCI\)](#)

1/20/2025 [DoD Mentor-Protégé Program](#)

Tradeshows

[WOSSA SEPTIC-CON 2025](#) 1/24/2025 Greater Tacoma Convention Center, Tacoma WA 98402

[Alliance Northwest 2025](#) 3/19/2025 and 3/20/2025 Greater Tacoma Convention Center, Tacoma WA 98402

Govology classes, live and on demand, are Free for Washington APEX Accelerator clients – contact your Washington APEX Accelerator advisor for access. Click [here](#) for Govology’s live classes.

[Recorded webinars](#) available

APEX Calendar

Washington APEX Accelerator provides technical assistance to help Washington businesses successfully compete in the government marketplace. This APEX Accelerator is funded, in part, through a cooperative agreement with the Department of Defense.

A program of the Thurston Economic Development Council, in partnership with the following subcenters:



Washington APEX Accelerator | 4220 6th Ave SE | Lacey, WA 98503 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!