



Cybersecurity

Washington APEX Accelerator is launching a new cybersecurity training cohort for small to medium federal contractors working with the Department of Defense. Participants will create a system security plan, learn to conduct a cybersecurity self-assessment, and get help understanding FAR 52.204-21 requirements—no IT experience needed.

[REGISTER HERE](#)

Buy America

Contractors working on Federal Highway Administration funded work should be prepared for changes to the Buy America requirement impact domestic sourcing of iron, steel, and construction materials. Washington State Department of Transportation issued a Construction Bulletin on the changes in effect for projects advertised on or after March 20. The bulletin includes Q&A from the contractor community.

[VIEW BULLETIN](#)



Purpose

The purpose of this Construction Bulletin is to provide guidance and issue updated policy necessary to comply with changes made to the Code of Federal Regulations (CFR). Those changes pertain to the utilization of American-made materials in construction contracts that affect contracts advertised after March 20, 2025.

Background

On January 14, 2025, Federal Highway Administration issued a Final Rule that amends the FHWA Buy America regulations. These changes to the CFR terminate FHWA's general waiver for manufactured products and establish requirements for manufactured products with respect to federally funded projects. The final rule is effective March 20, 2025; however, the discontinuation of the manufactured product waiver will be implemented in three stages.

- For projects advertised on or after March 20, 2025; the changes to 23 CFR Part 635 go into effect, but the general waiver for manufactured products remains.
- For projects advertised on or after October 1, 2025; the general waiver for manufactured products will be discontinued and manufactured products will have to be manufactured in the United States.
- For projects advertised on or after October 1, 2026; the definition of manufactured product will change again.

"Buy America Requirements" will be the new heading in Section 1.06 of the Contract Provision. These provisions apply to all the Buy America requirements in effect after March 20, 2025, and include the requirements from the Buy America, Buy America Act (BABA), 23 CFR 635.410 Buy America Preferences for Infrastructure, and 23 CFR 635.410 Buy America Requirements.

Guidance

For Contracts Advertisement on or after March 20, 2025; an article, material, or supply must be classified into one of the following four categories:

- Excluded Material – Item is not subject to the Buy America requirements. Buy America requirements do not apply.
- Iron or Steel Product – Item is wholly or predominantly made of iron, steel, or a combination of both. Predominantly of iron or steel or a combination of both means that the cost of the iron and steel content exceeds 50 percent of the total cost of all its components.



Washington APEX Director Recognized For The Regina Glenn Advocacy Award

Tiffany Scroggs recognized for the Regina Glenn Advocacy Award at the Association of Women and Minority Business event at Tacoma Convention Center on April 10.

"Thank you to Irene Reyes and our other partners for your collaboration with APEX Accelerator over the years to advance business success in our region. Let's keep working together." commented Tiffany Scroggs. The 3rd annual event featured keynote remarks by Washington State Attorney General Nick Brown followed by an insightful panel discussion with transportation agencies.

Contracting Opportunities

Agency Opportunities

[View More](#)

University of Washington | [208444 Miller Hall Technology Hub](#) Due: 5/6/25

Washington State Parks | [EW-C6701 Sewer Lift Station Replacement at Potholes State Park](#) Due: 5/8/25

Washington State Criminal Justice Training Commission WSCJTC

[Peer Support Training for First Responders](#) Due: 5/9/25

[Mental Health & Substance Use Training Development for First Responders](#)
Due: 5/9/25

[Model Policy Development for First Responder Wellness Task Force](#) Due:
5/9/25

[EVOC Instructor and Coordinator](#) Due: 5/21/25

Shoalwater Bay Indian Tribe | [RFP for Certified Public Accounting Firm For Auditing Services](#) Due: 5/30/25

Washington Department of Enterprise Services | [Environmental Consulting Services, Competitive Solicitation 2025-02](#) Due: 5/30/25

Subcontracting Opportunities

[View More](#)

Michels | [Eastside Interceptor Section 8 Rehabilitation](#) Due: 6/20/25

[Skanska](#)

[RFP 30 BRT Stations and Fish Passage Landscaping](#) Due: 5/5/25

[RFP 013 Stage 1 Asphalt Milling](#) Due: 5/9/25

[I-405/Brickyard to SR 527 Improvement Project](#) Due: 5/9/25



Upcoming or Current DOD SBIR/STTR Program

Small business innovation research ([SBIR](#)) funding is available to small businesses working on cutting edge technology. Your Washington APEX Accelerator SBIR Program can provide Phase 0 type assistance to these current releases:

[Department of Defense SBIR Annual release 25.4](#) | Due May 21, 2025

New topics can be found in Release 7

Participating components: DLA

[Department of Defense SBIR Release 2025.2](#) | Due May 21, 2025

Participating components: DHA, DTRA, Navy, NGA, MDA (STTR)

Events and Other Announcements

[2025 SBIR/STTR Spring Innovation Conference](#) | June 9 - 11 | Austin, TX

Connect directly with over \$4B in early-stage funding. Learn to compete effectively for those resources and network with leadership representing the nation's largest seed fund.

[Federal Labs National Meeting](#) | May 13 - 14 | Seattle, WA

The Federal Laboratory Consortium for Technology Transfer (FLC) is the nationwide network of over 300 federal laboratories and research centers dedicated to accelerating federal technologies into the marketplace.

Other Important SBIR Links

- To find information on *all* SBIR releases visit [SBIR.gov](https://www.sbir.gov)
- To find other local assistance or to learn the basics of SBIR visit [ARC WA](#)
- **Washington APEX provides no-cost assistance with these and other opportunities.** Learn more [here](#).

Upcoming Events

[View APEX Calendar](#)

In Person

Bremerton, WA

5/22/25 [Meet the Agencies - Kitsap Economic Development Alliance](#)

Mount Vernon, WA

6/5/25 [Meet the Agencies and Primes - Skagit County](#)

Seattle, WA

6/2/25 [2025 Aviation Industry Day - Port of Seattle](#)

6/26/25 [Reverse Vendor Trade Show 2025 - City of Seattle](#)

Spokane, WA

5/15/25 [Washington Small Business Fair](#)

Tacoma, WA

Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions:

info@washingtongapex.org

[ASK APEX](#)

Locations

[Main Center](#)

Thurston EDC
4220 6th Ave.
Lacey, WA 98503
360-860-6945

Administrative Staff

5/14/25 [Pierce County Thriving Together Resource Event](#)
5/31/25 [12th Annual Veterans Resource Fair](#)

Walla Walla, WA
5/29/25 [Save the Date! Small Business Industry Day -USACE Walla Walla](#)

Online

5/1/25 [University of Washington Virtual Workshops for Suppliers](#)

5/2/25 [RFIs, RFPs, and RFQs: Understanding the Difference - GSA](#)

5/2/25 [APEX & SBDC First Friday Follow-Up](#)

5/5/25 [2025 U.S. Army \(MICC\) Advance Planning Briefing for Industry \(APBI\)](#)

5/6/25 [General Dynamics Information Technology One on One Meetings – DAP](#)

5/7/25 [Harnessing AI to Identify & Win the Right Government Contracts - DAP](#)

5/7/25 [Contracting Coffee Hour](#)

5/9/25 [CMMC Level 1 \(DoD Cybersecurity\) Readiness Workshop Series](#)

5/12/25 [Veterans Health Administration Business Opportunity Session -DAP](#)

5/14/25 [Local Government Purchasing & MRSC Rosters](#)

5/14/25 [Capabilities Statement - Writing for Impact](#)

5/14/25 [APEX: Prime Connect](#)

5/14/25 [Steps Leading to a FEDERAL Contract](#)

5/15/25 [How to do Business with King County: A&E, & Professional Services Consultant](#)

5/20/25 [Leveraging AI to Optimize Proposal Outcomes and Grow Revenue SOC - DAP](#)

Tiffany Scroggs, Program Manager
Marnie Tyson
Tori Stoner

SBIR/STTR Program
Kate Hoy

Thurston EDC
Grady Smith
Leslie Miller

Washington APEX Accelerator in Pierce County
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Mark Johnson

Greater Spokane Inc.
Aleesha Roedel

Columbia River Economic Development Council
Julia Krivoruk

Green River College
Darrell Sundell
Melinda Martirosian

Kitsap Economic Development Alliance
Mary Jo Juarez
James Davis
Terry Homburg

Tri-City Regional Chamber of Commerce
Maria Alleman



5/27/25 [First DIBBS: An Introductory Workshop for Suppliers Interested in Selling to the DLA](#)

5/28/25 [Steps Leading to a WASHINGTON STATE Contract](#)

6/4/25 [Contracting Coffee Hour](#)

6/5/25 [University of Washington Workshops for Suppliers](#)

Govology classes, live and on-demand, are Free for Washington APEX clients – contact your APEX counselor for access. Click [here](#) for the list of Govology this month's live classes.

[Recorded webinars available](#)



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