



## Thank You for Supporting Alliance Northwest!

Thank you for all the sponsors, speakers, vendors, and attendees that made the 2025 Alliance Northwest one of the best events ever! With over 31 speakers, 18 breakout sessions, 148 exhibitors, and 900+ attendees there was unlimited opportunities to meet 1:1 with buyers, businesses, and resource partners. See full post-event stats [here](#).

Save the Date for March 26, 2026 for the 40<sup>th</sup> Annual Alliance Northwest!



*Keynote Speaker Pamela Duncan addresses large crowd at Alliance Northwest*

## News

EDGE - Washington State Department of Enterprise Services has launched applications for its EDGE Program. This is a pilot program designed for Washington based small construction (under \$5m in revenue) businesses interested in public works contracting. The program includes training, technical help, and opportunities to bid on exclusive contracts. Learn more and apply now [here](#) as applications are being processed in the order received and the program may reach capacity.

Consolidation of Federal Contracts to GSA – A March 20<sup>th</sup> Executive Order has peaked the interest of federal contractors and government agencies. The EO linked here enhances domestic procurement of common goods and services and pushes for more centralized government procurement under GSA's category management framework. Read more at SmallGovCon linked [here](#).

Washington APEX Accelerator kicks off its 38th year of service on April 1st. Since 1987, the team of advisors at Washington APEX has providing no-cost technical assistance and training to Washington's hardest working, most innovative firms. If you've had the opportunity to work with an advisor on the team, keep an eye out for our satisfaction survey in your email. We look forward to reading your feedback and testimonials.

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## Contracting Opportunities

### Agency Opportunities

[Spokane Transit - RFP 2024-11017 Brake Block Service](#) Due April 4th

[City of Tacoma - On-Call Telecomm Systems Outside Plant Construction/Maintenance](#) Due April 8th

[UW - 208486 ADA Parking Consent Decree Phase 3.2](#) Due April 10th

[City of Kirkland - Houghton Village Property Development Opportunity](#) Due April 24th

### Subcontracting Notices

[Absher Construction - South Whidbey School District #206](#) Due April 9th

### Skanska Portage Bay Bridge Bid Opportunities

- [RFP 031 Medina Shoreline Repair](#) Due April 2nd
- [RFP 036 Operated Crane Rental](#) Due April 2nd
- [RFP 038 Elastomeric Bearing Pads](#) Due April 4th
- [RFP 037 Shotcrete](#) Due April 7th

[Skanska I-405 Brickyard RFP 37 Bridge Deck Repair & Seal, Bridge Deck Waterproofing, and Bridge Expansion Joint Replacement](#) Due April 12th

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Small Business Innovation Research ([SBIR](#)) funding is available to small businesses working on cutting edge technology. Your Washington APEX Accelerator SBIR Program can provide Phase 0 type assistance with DOD,

DOT, NASA and Homeland Security. Learn more [here](#).

### 2025 SBIR/STTR Spring Innovation Conference

June 9 - 11 | JW Marriott, Austin, TX

Connect directly with over \$4B in early-stage funding. Learn to compete effectively for those resources and network with leadership representing the nation's largest seed fund.

### Member Connect: Defensewerx Hubs April 2, 2025

Discover how DEFENSEWERX hubs foster collaboration between industry, academia, national laboratories, and government agencies to accelerate innovative solutions for national security challenges.

### Fed Labs Tech to US Industry April 16, 2025

Larry Udell of the Licensing Executives Society will share insights from his decades of experience collaborating with researchers at laboratories and universities, guiding creative minds in visualizing the journey from the lab bench to the marketplace.

## Upcoming or Current SBIR/STTR Releases

### Department of Defense SBIR Annual release 25.4

New topics can be found in Release 6 – Due April 23 2025

*Participating components:*

Defense Health Agency (DHA) • Army

### Other Important Links

- To find information on *all* SBIR releases visit [SBIR.gov](https://www.sbir.gov)
- To find other local assistance or to learn the basics of SBIR visit [ARC WA](#)
- **Washington APEX provides no-cost assistance with these and other opportunities.** Learn more [here](#).
- Visit the [Washington APEX SBIR/STTR Innovation Events](#) for more!

# Upcoming Events

## APEX Calendar

### Auburn

4/21/25 [King County Contractor Outreach and Networking Event](#)

### Kennewick

4/9-10/25 [Bridging Partnerships 2025](#)

### Lacey

4/3/25 [Researching the Government Marketplace](#)

## Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions:

[info@washingtonapex.org](mailto:info@washingtonapex.org)

## ASK APEX

Locations

[Main Center](#)

## Seattle

4/9/25 [JTM Construction Open House](#)

6/26/25 [Reverse Vendor Trade Show 2025 - City of Seattle](#)

## Spokane

4/10/25 [Powered by SBA Quarterly Roundtable April 2025](#)

## Tacoma

4/10/25 [NW Contractors Day - AWMB](#)

4/10/25 [Links to Opportunity Streetscape Project](#)

5/31/25 [12th Annual Veterans Resource Fair](#)

## Vancouver

4/9/25 [Meet the Agencies - Clark, Cowlitz & Skamania](#)

## Walla Walla

5/29/25 [Save the Date! Small Business Industry Day -USACE Walla Walla](#)

## Online

4/2/2025

- [Contracting Coffee Hour](#)
- [Federal Contracting Lexicon](#)

4/3/25 [University of Washington Virtual Workshops for Suppliers](#)

4/4/25 [APEX & SBDC First Friday Follow-Up - April](#)

4/9/25 [APEX: Prime Connect](#)

4/15/25 [7 Seconds to Impact - Creating Extraordinary Elevator Pitches](#)

4/16/25

- [Local Government Purchasing & MRSC Rosters](#)
- [Federal Acquisition Regulations \(FAR\)](#)

4/17/25

- [Virtual Industry Day Event Portland USACE](#)
- [King County Goods, Services & Technology Supplier Orientation 2025](#)

4/21/25 [King County Contractor Outreach And Networking Event](#)

## Thurston EDC

4220 6th Ave.

Lacey, WA 98503

360-860-6945

## Administrative Staff

Tiffany Scroggs, Program Manager

Marnie Tyson

Tori Stoner

## SBIR/STTR Program

Kate Hoy

## Thurston EDC

Grady Smith

Leslie Miller

## Washington APEX

Accelerator in Pierce County

Trena Payton

Maryam Lynch-Tate

## Economic Alliance

Snohomish County

Cara Buckingham

Mark Johnson

## Greater Spokane Inc.

Aleesha Roedel

Shannon Farley

## Columbia River Economic

Development Council

Julia Krivoruk

## Green River College

Darrell Sundell

Melinda Martirosian

## Kitsap Economic

Development Alliance

Mary Jo Juarez

James Davis

Terry Homburg

## Tri-City Regional Chamber of Commerce

Maria Alleman



4/30/25 [Ethics in Federal Government Contracting](#)

5/1/25 [University of Washington Virtual Workshops for Suppliers](#)

5/2/25 [APEX & SBDC First Friday Follow-Up - May](#)

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Govology classes, live and on-demand, are Free for Washington APEX clients – contact your APEX counselor for access. Click [here](#) for the list of Govology this month's live classes.

[Recorded webinars available](#)

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[Washington APEX Accelerator](#)

Washington APEX Accelerator | 4220 6th Ave SE | Lacey, WA 98503 US

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