

APEX ALERT

News, Events &
Bid Opportunities



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UPCOMING EVENTS



Alliance Northwest

3/19 - 3/20/2025 at Tacoma Convention Center

This not-to-miss event features quality workshops and one-to-one meetings between small businesses, government agencies, and prime contractors. The agenda features sessions designed to share the latest trends in the government marketplace:

- Innovation Opportunities in Defense
- Cybersecurity for Defense Contractors
- Construction Contracting through MRSC Roster
- RFP Essentials
- Construction Clauses for Public Works
- Opportunities for Manufacturers
- Improving Your Success as a Statewide Contract Holder
- GovCon Mergers & Acquisitions & More

Alliance Northwest Q & A

2/20/2025

Take the opportunity to discuss this event and ask questions in a casual setting.

[How to Make the Most of the Alliance Northwest](#)

Contact Us

Contact a Government Contracting Specialist today for assistance with all your government contracting questions.

info@washingtonapex.org

ASK APEX

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Economic Alliance

Event App

2/24/2025 12:00 - 1:00 PM

2/27/2025 2:00 - 3:00 PM

3/4/2025 4:00 - 5:00 PM

3/6/2025 9:00 - 10:00 AM

Learn tips and tricks for getting the most out of our event app! Four sessions available.

Contracting Opportunities

Agency Opportunities

2/27/2025 Bid Due [Drilling, Construction, Development, & Testing Washington State Parks](#)

2/27/2025 Bid Due - [Angio Remodel – Critical Patient Care Roster A- University of Washington](#)

3/7/2025 Bid Due - [Dried Blood Spot Puncher- Washington Department of Health](#)

3/25/2025 Bid Due - [Welcome Center Replacement at Fort Flagler - Washington State Parks](#)

3/28/2025 Bid Due - [Uniforms, Customization, and Accessories - Washington DES](#)

Subcontracting Opportunities

2/27/2025 Bid Due - [Skanska Portage Bay Bridge – Temporary Concrete Barrier](#)

2/28/2025 Bid Due - [Skanska I-405/Brickyard to SR 527 – BRT Stations Site Work](#)

2/28/2025 Bid Due - [Skanska I-405/Brickyard to SR 527 –BRT Stations Building Electrical](#)

3/3/2025 Bid Due - [Skanska I-405/Brickyard to SR 527 Barrier Demolition](#)

3/5/2025 Bid Due - [Skanska Portage Bay Bridge – Temporary Asphalt Paving](#)

3/28/2025 Bid Due - [Skanska Portage Bay Bridge – Temp Bridge 1 Reinforcement \(Rebar\)](#)

Focused Classes

Snohomish County
Cara Buckingham
Mark Johnson

Greater Spokane Inc.
Aleesha Roedel
Shannon Farley

Columbia River
Economic Development
Council
Julia Krivoruk

Green River College
Darrell Sundell
Melinda Martirosian

Kitsap Economic
Development Alliance
Mary Jo Juarez
James Davis
Terry Homburg

Tri-City Regional
Chamber of Commerce
Maria Alleman



Wage & Hour Training for Wildfire Contractors

2/18/2025 2:00 PM - 3:30 PM

Join DOL for Training Designed for Wildfire Contractors! The laws for wildfire contractors are numerous and complicated. Please join us for comprehensive training specifically for wildfire suppression

Using WEBS: WA State's Vendor Portal (IN PERSON)

2/19/2025 2:30 PM - 4:00 PM 808 134th St SW, Everett, WA, 98204

Learn to explore Washington Electronic Business Solutions (WEBS) - a WA state vendor portal - to find valuable information about government spending including reports, opportunities and vendor searches.

Skanska Small Business Academy: BuildingConnected Mock Bid Workshop

2/19/2025 10:00 AM - 12:00 PM

7100 Fort Dent Way, Seattle, WA, 98188

Bring your laptop and learn how to submit a mock bid in real time in BuildingConnected. All women, veteran, minority, and small owned businesses are welcome to participate. Skanska procurement staff will walk through revising submitted bids and show you how Skanska levels bids on our projects. Join this workshop to get a unique view of what it looks like on the contractor side of BuildingConnected.

King County Architecture, Engineering & Professional Services Consultant Orientation 2025

2/20/2025 10:00 AM - 12:00 PM

During this free online 2-hour session, we'll discuss: registering as a King County contractor, opting-in to County rosters, certifying as small firm, how King County implements Architecture & Engineering contracts, what to expect when submitting a proposal to King County, best practices for maximizing your opportunities and E-Procurement Supplier Portal introduction.

DAU Cyber Solutions - Basic Cyber Hygiene: A walk-through - February

2/24/2025 10:00 AM - 12:30 PM

Every federal contract contains the FAR 52-204.21 We will ensure that you understand the FAR, the cyber lingo and can recognize implementation of the fifteen requirements to keep Federal Contracting Information from becoming public by the end of the meeting. Walk away understanding what is required, compliance documentation and recognize compliant basic cybersecurity.

FEMA OB3I February Business & Industry Call

2/25/2025 12:00 PM - 1:00 PM

This meeting is held to update National Business Emergency Operations Center (NBEOC) members, business and industry organizations, and FEMA partners on the initiatives and tools available during all stages of the disaster lifecycle. Each month features different topics presented by experts from FEMA, other interagency partners, and business and industry organizations.

Mining Data: WA Statewide Contracts, Historical Spending & Purchasing Forecasts (IN PERSON)

2/26/2025 2:30 PM - 4:00 PM

808 134th St SW, Everett, WA, 98204

Washington State shares contract award data and purchasing forecasts. Plan your Business Development Strategy by using valuable market data from over 170 Statewide Contracts, Historical Spending Reports and Agency Forecasts.

Get Noticed by Local Government Buyers

2/27/2025 3:00 PM - 4:30 PM

Washington APEX Accelerator & MRSC will show you how! In this webinar, we will focus on the basics and provide tips on how to be seen by local government using the MRSC rosters.

Staying Local? Learn How to Target Local Agencies in WA State (IN PERSON)

3/5/2025 3:00 PM - 4:30 PM

Everett Library Evergreen Branch

9512 Evergreen Way, Everett, WA, 98204

Finding purchasing data on local agencies can be challenging due to fragmented data sources, limited transparency and resources, and knowing where to look. Learn what tools are available to dig into the data for targeting agencies in your local market.

FLC Event: Battery Innovation Center

3/5/2025 11:30 AM - 12:30 PM

Meet the Battery Innovation Center facilitated by the Federal Labs Consortium

ShapeVHA Procurement & Logistics Office (P&LO) Regional Program Office (RPO) West (NCO 19) Quarterly Virtual Business Opportunity Session- DAP

3/10/2025 10:00 AM - 12:00 PM

Regional Procurement Office West's Quarterly Small Business Virtual Event will cover the need-to-know Small Business Regulatory process to help increase your VA procurement readiness, regulatory understanding, and opportunities on winning a VA contract.

Market Research for Construction (Contractors) and A&E (Consultants) (IN PERSON)

3/12/2025 2:30 PM - 4:00 PM

Everett Library Evergreen Way Branch

9512 Evergreen Way, Everett, WA, 98204

Contractors and consultants will explore how construction and A&E is procured by Washington State including information on competitive bidding, job order contracting, small works rosters and how to get involved with construction projects as an A&E consultant.

Monthly Sessions

Contracting Coffee Hour

3/5/2025 8:00 AM - 9:30 AM

If you want the inside scoop on what it takes to win government contracts, we invite you to attend our Contractor Coffee Hour.

University of Washington Virtual Workshops for Suppliers

3/6/2025 10:30 AM - 12:00 PM

The orientations will provide a learning opportunity to assist in navigating potential business prospects at the University and with other state agencies, as well as educational and other resources to assist businesses.

APEX & SBDC First Friday Follow-Up - March

3/7/2025 12:00 PM - 1:00 PM

Friday Follow-up is an open forum, round table for businesses to get answers from your local APEX and SBDC Advisors. Bring your questions regarding government contracting and learn from knowledgeable Small Business Experts. Our focus is to share resources for growing your business.

APEX: Prime Connect

3/12/2025 8:00 AM - 9:00 AM

A structured matchmaking event for Primes and Subcontractors to connect on future projects.

Tradeshows

Local Procurement Symposium

2/20/2025 9:00 AM - 12:00 PM

4220 6th Ave SE, Lacey, WA, 98503

Springtime is here, and procurement is in the air! Thurston Economic Development Council and Thurston County Chamber of Commerce are proud to invite you to the Local Procurement Symposium. Come to hear about contracting opportunities with local government agencies. Be ready to network with government contractors and purchasing teams. Learn how to do business with the government, explore upcoming opportunities, and enjoy a morning of networking.

Small Business Industry Day -USACE

3/6/2025 8:00 AM - 4:00 PM

6 E Rose St, Walla Walla, WA, 99362

The Walla Walla District of the U.S. Army Corps of Engineers is hosting a free seminar for business owners and representatives on Thursday, March 6, 2025, from 8:00 a.m. to 4:00 p.m. to present training on how to do business with the Corps. There is no charge to participate, but registration is required due to limited seating. This Industry Day features informational briefings presented by District Staff, Small Business Administration, APEX Accelerator (Formerly PTAC), and opportunities to take part in roundtable discussions and information about upcoming contracting opportunities.

First Central Regional Contracting Forum

4/4/2025 8:00 AM - 4:00 PM

10 N 8th St, Yakima, WA, 98901

Join us on the first ever Central Regional Contracting Forum. This event is an opportunity for small businesses, minority, women, disadvantaged and veteran-owned businesses to meet purchasers at all levels of state and local government, including school districts, transportation agencies, tribal governments and other organizations!

Bridging Partnerships - Small Business Symposium

4/9/ - 4/10/2025 7:00 AM - 5:00 PM

7016 W Grandridge Blvd, Kennewick, WA, 99336

At the 18th Annual Bridging Partnerships Small Business Symposium, attendees can anticipate an enriching experience where professionals from both small and large businesses will converge, fostering connections, gaining valuable insights, and cultivating relationships.

Govology classes, live and on demand, are Free for Washington APEX Accelerator clients – contact your Washington APEX Accelerator advisor for access. Click [here](#) for Govology’s live classes.

[Recorded webinars](#) available

APEX Calendar

Washington APEX Accelerator provides technical assistance to help Washington businesses successfully compete in the government marketplace. This APEX Accelerator is funded, in part, through a cooperative agreement with the Department of Defense.

A program of the Thurston Economic Development Council, in partnership with the following subcenters:



Washington APEX Accelerator | 4220 6th Ave SE | Lacey, WA 98503 US

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