**BID / NO BID SELF ASSESSMENT**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Question – Do you want to bid/ Can you bid? | 5 | 4 | 3 | 2 | 1 | Comments |
| Is work within scope of what we can do? |  |  |  |  |  |  |
| How likely is this contract to be awarded and utilized? (contract potential) |  |  |  |  |  |  |
| Do I have the cash flow to perform? |  |  |  |  |  |  |
| Will it be profitable? |  |  |  |  |  |  |
| Do I have the time/resources to put in a bid? |  |  |  |  |  |  |
| Do I have the staff? |  |  |  |  |  |  |
| Can I meet the delivery schedule? |  |  |  |  |  |  |
| Do I know the end users of the contract and understand their needs? |  |  |  |  |  |  |
| Are subcontractors needed? |  |  |  |  |  |  |
| How competitive will it be? |  |  |  |  |  |  |
| How clear are the evaluation factors? |  |  |  |  |  |  |
| Is it favorable to small businesses? |  |  |  |  |  |  |
| What is probability of a win? |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |
| TOTAL SCORE |  |  |  |  |  |  |