

# Meet the Buyer: Doing Business with U.S. Army Corps of Engineers (USACE)

#### Jody O'Connor

Government Contracting Counselor Washington Procurement Technical Assistance Center (PTAC)



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# Washington PTAC Mission & Activities

- To maximize the number of capable Washington State companies participating in the government marketplace
  - □ Provides no-cost one-on-one counseling
  - Workshops and Webinars
  - Assists with locating bids & helps interpret solicitations
  - ☐ Assists with registrations & certifications
  - ☐ Assists with marketing to the government
  - □ Electronic Bid Match service (\$165/year, 30-day free trial)
  - □ Post-award assistance





#### Washington PTAC

Serving Businesses Throughout Washington State

# Contact a Washington PTAC Counselor Near You Today!



#### 1 KITSAP ECONOMIC DEVELOPMENT ALLIANCE

Mary Jo Juarez, Kathy Cocus, Terry Homburg 360.377.9499 | kitsap@washingtonptac.org



#### **#5 GREEN RIVER COLLEGE**

Darrell Sundell
253.520.6267 | king@washingtonptac.org
Marnie Tyson
206.659.6532 | marnie@washingtonptac.org



#### THURSTON ECONOMIC DEVELOPMENT COUNCIL

Kate Hoy, Dale Colbert 360.754.6320 | thurston@washingtonptac.org



#### **#6 PTAC IN PIERCE COUNTY**

Trena Payton 253.964.1745 | pierce@washingtonptac.org



#### 3 COLUMBIA RIVER EDC

Jeannet Santiago 503.694.9403 | swwa@washingtonptac.org



#### 7 GREATER SPOKANE INCORPORATED

Aleesha Roedel 509.321.3646 | spokane@washingtonptac.org



#### ECONOMIC ALLIANCE SNOHOMISH COUNTY

Lisa Lagerstrom 425.248.4223 | snohomish@washingtonptac.org



#### #8 TRI-CITY REGIONAL CHAMBER OF COMMERCE

Jody O'Connor 509.491.3231 | tricity@washingtonptac.org

### 2022 PTAC WA Events

#### PTAC/SBDC Small Business Roundtable

May 19, 2022

Virtual via Zoom: SE Washington PTAC/SBDC Small Business Roundtable (ecenterdirect.com)

**Meet The Buyer: Doing Business with Local Transit Systems** 

July 14, 2022

Virtual via Zoom: Meet The Buyer: Doing Business with Local Transit Systems (ecenterdirect.com)

PTAC YouTube Webinar Recordings: Washington PTAC - YouTube

Washington PTAC Calendar: <u>washingtonptac.org/events</u>



# Guest Presenter: James R. Glynn Deputy Office of Small Business Programs – Walla Walla District



www.usace.army.mil
james.r.glynn@usace.army.mil



# US ARMY CORPS OF ENGINEERS WALLA WALLA DISTRICT OVERVIEW

James Glynn
Deputy, Small Business Programs
Walla Walla District
US Army Corps of Engineers





#### **AGENDA**

- District Overview
- Opportunities
- Contact Information





#### WALLA WALLA DISTRICT OVERVIEW

Mission: Construct, operate, maintain, and secure multipurpose infrastructures to energize the

economy, reduce flood risk, & serve as stewards of water resources for the Snake River Basin

and the Nation

#### **Civil Works District**

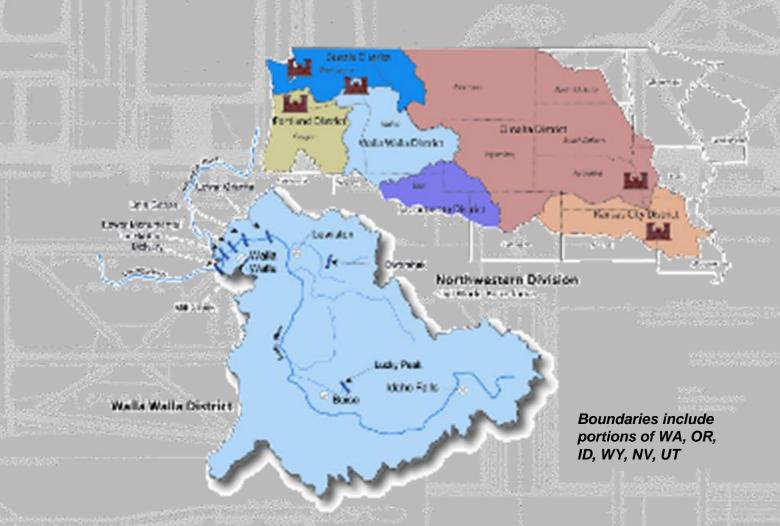
- Support to the Nation
- Flood Risk Management
- Hydropower
- Navigation
- Environmental
- Recreation

#### Workforce: 900+ Employees

- 2 Military Officers
- 150 Engineers
- 113 Registered Professionals
- 270 Wage Grade Employees







#### WALLA WALLA DISTRICT OVERVIEW



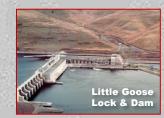














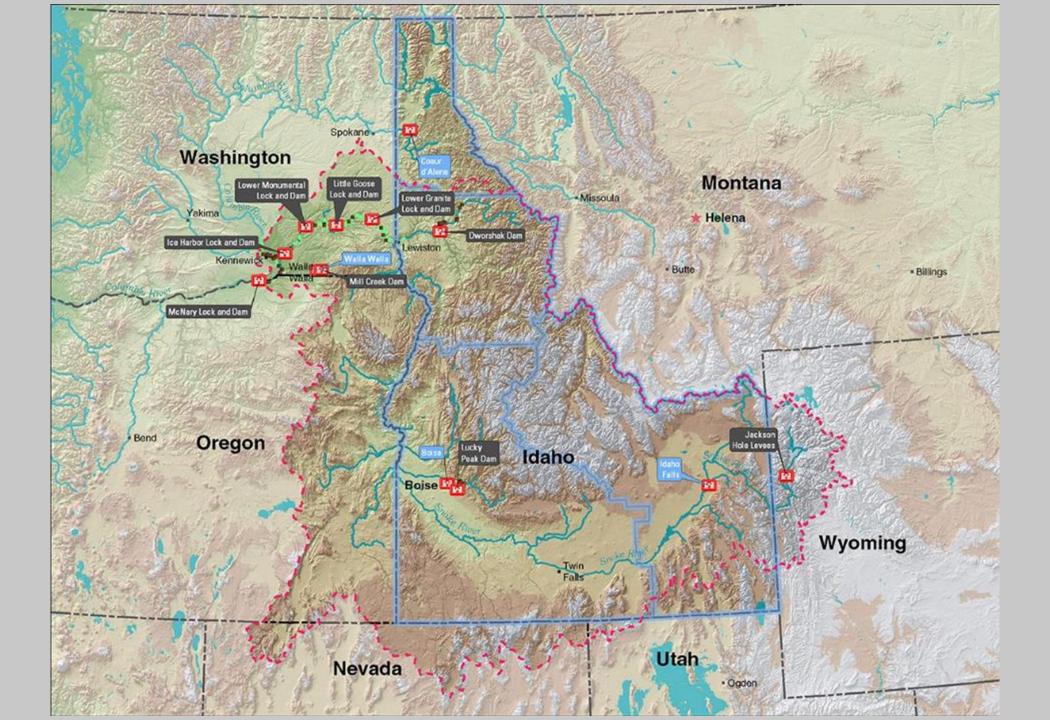








- Covers 107,000 sq mi
- Includes parts of six States
- Civil Works Boundary focused on the Snake River Basin
- Regulatory Boundary is Idaho border



# **PROJECT FOCUS AREAS**

### POTENTIAL CONTRACT OPPORTUNITIES

# **FY2022 SNAP SHOTS**





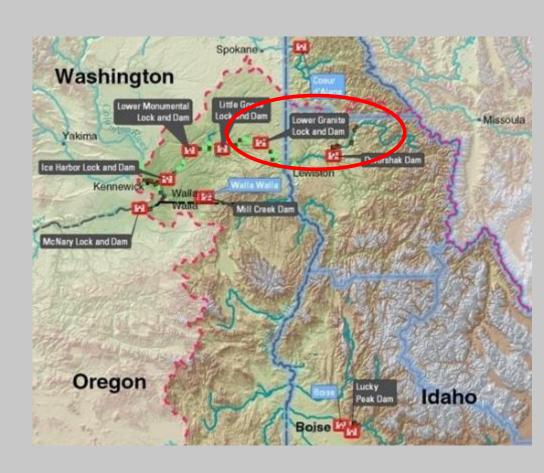
#### **DWORSHAK DAM FY2022**

Life Safety Alarm System Upgrade



#### LOWER GRANITE LOCK AND DAM FY2022

- Levee System Drainage Lines Repairs (Lindsay Creek & 380 Drainage Lines)
- JFF PDS Access Ramp and Bench
- Upstream Floating Guidewall Improvements
- Unit 2 Blade Sleeve Upgrade
- Navigation Lock Switchgear Replacement (Supply)
- GSU T1-T2 Transformer Gasket Replacement and Oil Conditioning



#### LITTLE GOOSE LOCK AND DAM FY2022

- Life Safety Alarm System Upgrade
- DC System & Low Voltage Switchgear Upgrade



#### LOWER MONUMENTAL LOCK AND DAM FY2022

- Navigation Lock Electrical Power System & Controls
- Powerhouse Bridge Crane Wheel & Drive System Upgrade
- DC System & Low Voltage Switchgear Upgrade



#### ICE HARBOR LOCK AND DAM FY2022

- Life Safety Alarm System Upgrade
- Charbonneau Volunteer Village Septic
- EIM Generator Metering Additions



#### MCNARY LOCK AND DAM

- Lamprey Passage Improvements
- SMCH Bridge Crane Programmable Logic Controllers (PLC) Upgrade
- Drainage, Unwatering & Equalization Systems
- Navlock Wall Armor and Concrete Repair
- Spillway Gate Rehabilitation
- Navlock Derrick Crane 2 Replacement
- Waste Water Upgrade Connect to City of Umatilla



#### **MILL CREEK FY2023**

Diversion Dam Fish Ladder



#### **LUCKY PEAK DAM FY2024**

Office Building Replacement



#### **DISTRICT REGIONAL FY2023**

Design-Build / Design-Bid-Build MATOC



- The IIJA has allocated approximately \$55 million directly to the Walla Walla District for the following projects:
- \$22.7 million for the replacement of downstream gate gudgeon anchors, spillway hoists and gates, and the acquisition and installation of a second derrick crane, dredging and surveys, flowering rush abatement, the rehabilitation of levee drainage pump stations, upgrades to Hood Park's septic system, and reconstruction of 3rd street's roadway at McNary Lock and Dam.
- \$13.9 million for fish hatchery electrical upgrades and road repaving at Dworshak Dam.

- \$10.2 million for removal of sediment and debris from the stilling basin and the replacement of the navigation lock's electrical power systems at Lower Monumental Lock and Dam.
- \$6.1 million for environmental infrastructure and development for water and wastewater facilities in rural Idaho under Section 595 of Water Resources Development Act of 1999.
- \$6.1 million for dredging, surveys, and the removal of sediment and debris from the stilling basin deposited due to a court ordered spill at Lower Granite Lock and Dam.

- \$2.2 million for repairs to the navigation lock monolith waterstops and the removal of sediment and debris from the stilling basin at Little Goose Lock and Dam.
- \$175,000 for real estate boundary adjustments and recertification for environmental stewardship programs at Lucky Peak Dam and Lake.
- \$150,000 to reducing flooding on the Big Wood River near Hailey, Idaho under Section 205 of the Flood Control Act of 1948.
- \$60,000 for the continuation of environmental restoration feasibility studies along the Yakima Delta near Richmond, Washington under Section 1135 of the Water Resources Development Act of 1986.

Forecasted FY2022 Contract Obligations (Magnitude of Construction)

- Lower Snake River Channel Maintenance at four locations in the lower Snake River and lower Clearwater (\$5.0M - \$10.0M)
- McNary Lock & Dam Navlock Derrick Crane 2 Replacement (\$5.0M \$10.M)
- Lower Monumental Lock & Dam -- Replacement of the navigation lock's electrical power system and controls (\$5.0M - \$10.M)

# POTENTIAL OPPORTUNITIES

For more detailed information, please see:

https://www.nww.usace.army.mil/Business-With-Us/Small-Business/

- Contracting Opportunities



# **USACE CONTRACTOR DATABASE (NEW)**

Register Here:

https://www.usace.army.mil/Business-With-Us/Small-Business/USACE-Contractor-Database/



# POINTS OF CONTACT INFORMATION

TJ Fichera

Chief, Programs and Project Management

Phone: 509-527-7402

Email: Thomas.J.Fichera@usace.army.mil

Ted Turney Haider

Chief, Contracting Division

509-527-7201

Theodore.T.Turney@usace.army.mil

NWD Business With Us: <a href="http://www.nwd.usace.army.mil/Business-With-Us/">http://www.nwd.usace.army.mil/Business-With-Us/</a>

Walla Walla District: <a href="http://www.nww.usace.army.mil/">http://www.nww.usace.army.mil/</a>

District Small Business: <a href="http://www.nww.usace.army.mil/Business-With-Us/Small-Business/">http://www.nww.usace.army.mil/Business-With-Us/Small-Business/</a>





#### WALLA WALLA DISTRICT

Pioneering Resource Stewardship Solutions to Enhance OUR World!



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