

# Meet the Buyer: *Doing Business with Hanford Primes and PNNL*

**Jody O'Connor**  
Government Contracting Counselor  
Washington Procurement Technical Assistance  
Center (PTAC)



***Sponsored by***





# Agenda

- Opening and Housekeeping
- Content of today's presentations
- Review of PTAC program
- Upcoming Events/Save the Dates
- Hanford Prime Presentations
- PNNL Presentation
- Q & A Session
- Closing

*Funded in part by a cooperative agreement with the Defense Logistics Agency*





# PTAC Services

**We assist small businesses who wish to sell to federal, state, and local governments.**

- Certifications & registrations
  - Finding opportunities to bid
  - Interpreting solicitations and regulations
  - Marketing to government buyers
  - ...and much more
- 
- We provide these services through:
  - Workshops
  - One-on-one Counseling Sessions
  - Matchmaking events
  - Optional Bid Match service (fee-for service)





# Events and PTAC YouTube

- **Washington PTAC Events:**  
<https://washingtonptac.ecenterdirect.com/events>
  - **Contract Changes and Legal Disputes:** November 4<sup>th</sup> at 9:00 a.m.
  - **PTAC/SBDC Roundtable:** November 18<sup>th</sup> at 9:00 a.m.
  - **Annual networking events (potentially virtual): Alliance Northwest, Meet The Bigs, and Bridging Partnerships Small Business Symposium**
- **Past Presentation Recordings:** [Washington PTAC – YouTube](#)



# Please Welcome Our Guests

- **Haley Taylor**
  - ☐ Small Business Program Manager
  - ☐ Hanford Mission Integration Solutions (HMIS)
- **Kylene Peters**
  - ☐ Small Business Program Manager
  - ☐ Central Plateau Cleanup Company (CPCCo)
- **Talia Ochoa**
  - ☐ Small Business Program Manager
  - ☐ Washington River Protection Solutions (WRPS)
- **Melissa Garrard**
  - ☐ Procurement Manager
  - ☐ Hanford Laboratories Management and Integration (HLMI)
- **Cheryl Daily**
  - ☐ Small Business Program Manager
  - ☐ HPM Corporation (HPMC)
- **Kathleen Valencia**
  - ☐ Small Business Program Manager
  - ☐ Bechtel
- **Robin Whitney**
  - ☐ Contracting Officer/Small Business Program Manager
  - ☐ U.S. Department of Energy (DOE)
- **Brianna Yi**
  - ☐ Small Business Program Manager
  - ☐ Pacific Northwest National Laboratory (PNNL)







# THE HANFORD SITE

## Doing Business with Hanford Mission Integration Solutions (HMIS)

Haley Taylor

Small Business Program Manager



HMIS began operations on January 25, 2021 under the Hanford Mission Essential Services Contract at the Hanford Site. Comprised of globally known and trusted partners Leidos, Centerra and Parsons, HMIS offers *Hanford solutions* through *mission integration*. We are committed to introducing innovations and efficiencies to ensure safety, deliver site integration, streamline processes, deliver cost savings and cultivate collaboration to support the One Hanford mission.

Hanford Mission Integration Solutions is responsible for providing Hanford Site Services, including adequate and reliable water, power, road maintenance, information technology, safeguards and security, sitewide safety standards, training and countless more integrated services and deliverables across the Hanford Site.



The SBPM at HMIS advocates for Small Business use as much as we can. They are available to help with the following:

- One-on-one meetings with suppliers (virtual now due to COVID and telecommuting)
- Facilitate vendor presentations with HMIS Contract Specialists and management
- Reviews and approves Small Business Subcontracting Plans
- Maintains a database of potential suppliers (capability statements/line cards), also assists with market research
- Liaison to other Hanford contractors and DOE-RL (active member of the Hanford Small Business Council)
- Helps suppliers direct their marketing efforts to HMIS Procurement and HMIS Projects
- Gathers and reports small business subcontracting achievements to DOE



**Haley Taylor**

**Small Business Program Manger**

**[Small\\_Business\\_Advocate@rl.gov](mailto:Small_Business_Advocate@rl.gov)**

**(509) 376-4697**

*Monday – Thursday 6:00am PST – 4:30pm PST*



HMIS is committed to meeting or exceeding established goals for awards to small businesses for the following socio-economic categories:

- Small Business (SB) 55%
- Small Disadvantaged Business (SDB) 8%
- Women-Owned Small Business (WOSB) 8%
- HUBZone 4%
- Veteran-Owned Small Business (VOSB) 5%
- Service-Disabled Veteran Owned Small Business (SDVOSB) 4%

*HMIS is committed to subcontracting out at least 40% and as of September 30, 2021, HMIS had awarded approximately \$194,407,055 in subcontracts since 01/25/2021.*



HMIS, WRPS and CPCCo all share the same vendor portal system. Once you register to do business in the portal, you are in the system to do business with all three (3) primes.

<https://www5.hanford.gov/vendreg/> (Link to Hanford Vendor Portal)

*Please note that registering from a phone or a tablet will not work at this time and must be completed by using Internet Explorer.*



# Hanford Vendor Portal

**HANFORD VENDOR REGISTRATION**  
 Procurement and Materials Management  

Accrual input is currently: **CLOSED**

Contractors: This is the registration process for contractors, vendors, and suppliers to HANFORD.

**New Users please use the "Register" button under the New Vendor Registration section below to create a new registration.**

**If you have previously registered, but never entered your DUNS number to login, please click the "DUNS Number Not Working" link below.**

**Vendor Login**

**Login For Existing Users**

DUNS No:

Vendor Key:

[DUNS Number Not Working?](#)

Forgot your Vendor Key? Click [HERE](#) to have it Emailed.

**New Vendor Registration**

All contractors, vendors, and suppliers to HANFORD must register to use this system.

Please review the ["Vendor Registration Information"](#) prior to registering.

Use the button below to access the Vendor Registration Form.

Please review the Vendor Registration Information prior to registering

Forgot your password?



- We suggest when you update your System for Award Management (SAM) profile each year to log in and ensure all your information is up to date in the Hanford Vendor Portal. Check to see if changes need to be made (names, phone numbers, email address, NAICS, etc.)
- Ensure that you have registered to the NAICS code listed in the solicitation by registering to it on your vendor profile
- If your size standard has changed (small/large), ensure your profile in the portal is reflective of these changes. Remember to email your Contact Specialist (if applicable).

## THE MOST IMPORTANT THING IS TO MAKE SURE ALL THE INFORMATION IS UP-TO-DATE

HMIS oversees the vendor portal database. If you need help with registering, please contact [vendorregsupport@rl.gov](mailto:vendorregsupport@rl.gov) (Monday – Thursday 6:00am PST – 4:30pm PST)



[Hanford Mission Integration Solutions](#) (Link to solicitations/opportunities)

*Please remember that when working on a proposal, communications with any HMIS personnel except the named Contract Specialist in solicitation concerning any aspect of the Solicitation may be grounds for disqualifying an Offeror from being considered for award.*



# Upcoming Opportunities

Description
<b>SERVICES</b>
Condition Assessment for L-612, 230kV Trans Sys Recon & Sustainability
Information Management Services (Solarwinds replacement, storage expansion, switch upgrades, AVG updates, PKI enhancement & NetBotz replacement)
AR, Clothing Daily and Winter Wear, Entrance Mats, and Parts Washer
Commercially Leased Vehicles
Flagger and Traffic Control Training
Peoplesoft UPK License and Maintenance
Disposal of Sanitary Waste-Transfer Station
Services for Disposal of Sanitary Solid Waste
Auto Salvage/Junk Vehicle Rental for Training on the Hanford Site
<b>CONSTRUCTION</b>
L-888, 400 Area Fire Station





# THE HANFORD SITE

Meet the Buyer



Procurement Opportunities

Kylene Peters

*November 2, 2021*



- Contract Award: January 25, 2021
- IDIQ - \$10 Billion for 10 years
- Our Mission:
  - *Facility D4 & Waste Site Remediation*
  - *Soil & Groundwater Remediation*
  - *Waste Retrieval, Treatment, Storage, & Disposal*
  - *RCRA/CERCLA Decision Documents*

 **amentum**  
Excellence | Passion | Purpose**FLUOR****ATKINS**



## FIVE INITIATIVES TO ACHIEVE OUR STRATEGY

- “Off the River in 5” – Completing River Corridor
- “10 in 5” – Completing the Outer Area in five years
- Inner Area Risk Reduction
- PFP Area – Done. Done.
- Accelerated Waste Dispositioning



- An Experienced Partnership
- Central Plateau Cleanup Company (CPCCo) brings the depth and breadth of three leading nuclear industry companies — Amentum, Fluor, and Atkins — making it the single largest and most experienced nuclear End-State delivery team assembled for the Central Plateau Cleanup Contract (CPCCo). Within our 179 years of combined nuclear experience, including 63 years at Hanford, we have decommissioned 1,179 facilities and dispositioned more waste than any other U.S. company





Central Plateau Cleanup Company (CPCCo) is the prime contractor for the safe, environmental cleanup of the Central Plateau at the Hanford Site.

CPCCo will provide management of site operations for Department of Energy Richland cleanup facilities;

facility Deactivation, Decommissioning, Decontamination, and Demolition and waste site remediation;

transuranic waste management;

Resource Conservation and Recovery Act (RCRA) / Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA) decision documents to support cleanup actions associated with the Hanford Federal Facility Agreement and Consent Order and business core functions to support these efforts.



# Our Technical Approach

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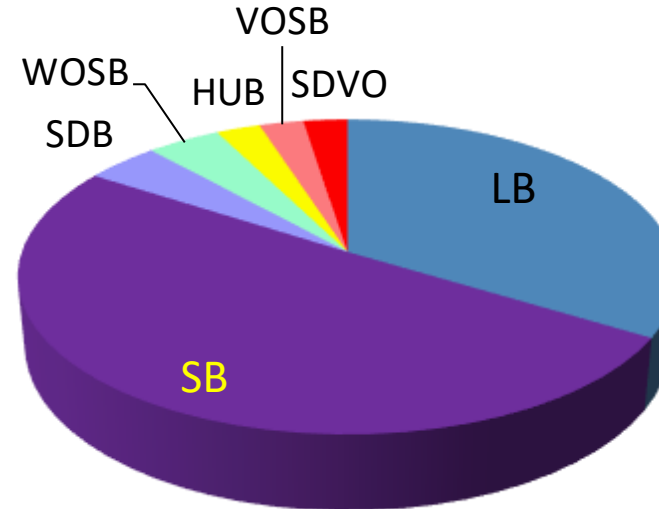
- CPCCo will instill a closure mindset and deliver headline-worthy changes throughout the contract, beginning with gaining DOE and regulator alignment on the ultimate vision, refocusing the site culture with a bias toward action, transforming the skyline, reducing site risk and liability, and shrinking overall lifecycle costs and schedule.
- Our Hanford vision looks beyond this 10-year contract to an integrated site lifecycle approach that safely achieves meaningful near-term goals and reduces risk, while accelerating the overall remediation schedule and minimizing lifecycle costs.



- Underpinning this vision and a critical element of our management approach is the Plateau Risk Elimination Program (PREP), our dynamic modeling system proven both in DOE at Idaho and globally at Sellafield. PREP was fine-tuned for Hanford to time-phase activities and will continue optimizing the schedule during execution. Our vision, supported by the PREP model, shows what is achievable within the contract period. We will partner with DOE to finalize an accelerated cleanup plan, reduce long-term liability, and make the Master IDIQ contract a vehicle for success.

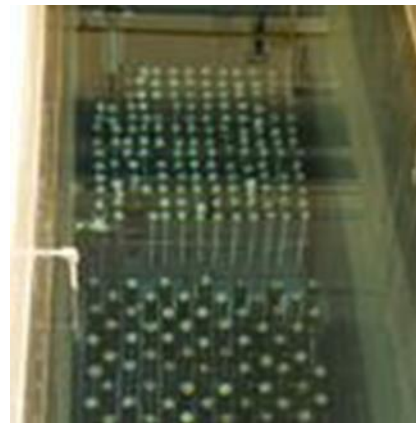


- Subcontractors will follow and adhere to Company values and requirements
- At least 18% of the contract work must be performed by socioeconomic small businesses
- CPCCo Small Business Subcontracting Plan that has the following minimum goals:
  - **60% Overall Small Business, with:**
    - 5.0% Small Disadvantaged Business
    - 5.0% Women-Owned Small Business
    - 3.0% HUBZone Small Business
    - 3.0% Veteran-Owned Small Business
    - 3.0% Service-Disabled Veteran Owned





- Ventilation Systems
- Structural Analysis
- Operational Readiness Review
- Well Drilling
- Welding Tech/Operators
- Construction Services
- Personal Protective Equip
- Waste Boxes/Packaging





- [Current Solicitations - Central Plateau Cleanup Company \(hanford.gov\)](http://www.hanford.gov)  
This page identifies Requests for Proposals (RFPs), Requests for Information/Interest (RFIs), Expression of Interest (EOI) and Acquisition Notices describing current or future requirements in support of the Central Plateau Cleanup Contract. Companies interested in responding to one of the notices below should correspond directly with the identified Contracting Officer.
- Before responding to a solicitation or notice, review and address the general requirements and information for [Doing Business with CPCCo](#). Small Businesses who need assistance or information are invited to contact the [CPCCo Small Business Liaison](#).
- The CPCCo Solicitations page only includes CPCCo solicitations and notices. Contact DOE or Hanford contractors directly for their requirements at <http://www.hanford.gov/>



## Upcoming Opportunities

Subcontract Opportunity	Estimated RFP Release Date	Estimated Term	Estimated Value
Project Planning Support Services	January 2022	03/01/2022 – 09/30/2024	\$2,000,000
Fire Systems Engineering for Facility Upgrades	January 2022	04/01/2022 – 09/30/2024	\$3,000,000
Historic Preservation Engineering	January 2022	03/01/2022 – 09/30/2024	\$1,500,000
PUREX Temporary Exhauster Design	May 2022	08/01/2022 – 05/15/2023	\$550,000
Geophysical Data Logging Support	May 2022	09/01/2022 – 09/30/2024	\$4,000,000



- **Current Solicitations** <https://cpcco.hanford.gov/page.cfm/CurrentSolicitations>
  
- **General Inquiries**
  - Small Business Program Liaison**
  - Kylene Peters
  - (509) 376-3261 or [CPCCoSB@rl.gov](mailto:CPCCoSB@rl.gov)
  
- **Additional Contact**
  - Manager, Procurement & Supply Chain**
  - John Robinson
  - (509) 373-3343 or [john\\_m\\_robinson@rl.gov](mailto:john_m_robinson@rl.gov)



# Doing Business with Washington River Protection Solutions (WRPS)

**Talia Ochoa**

Small Business Program Manager  
& Materials Procurement Specialist





# About WRPS



U.S. Department of Energy Office of River Protection's Prime Contractor for Hanford Tank Operations since 10/01/2008 (10 year contract plus five extension years. DOE extended contract up to 24 months thru 2023.)

- An Amentum led company with partners Atkins and Orano, employing 2,150 + employees.



# Our Mission at WRPS

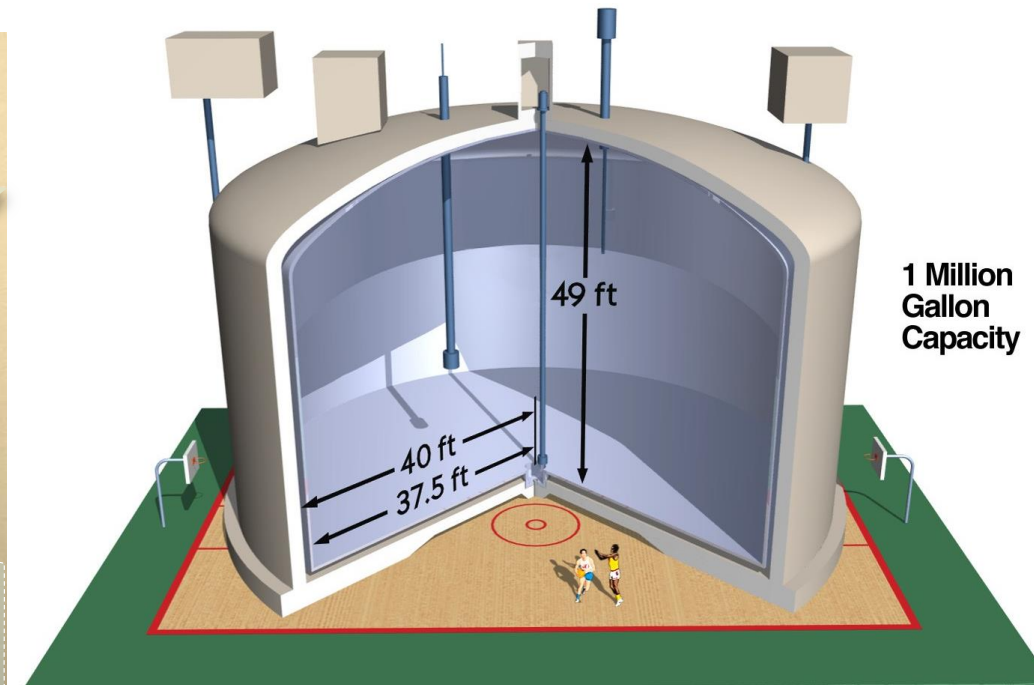
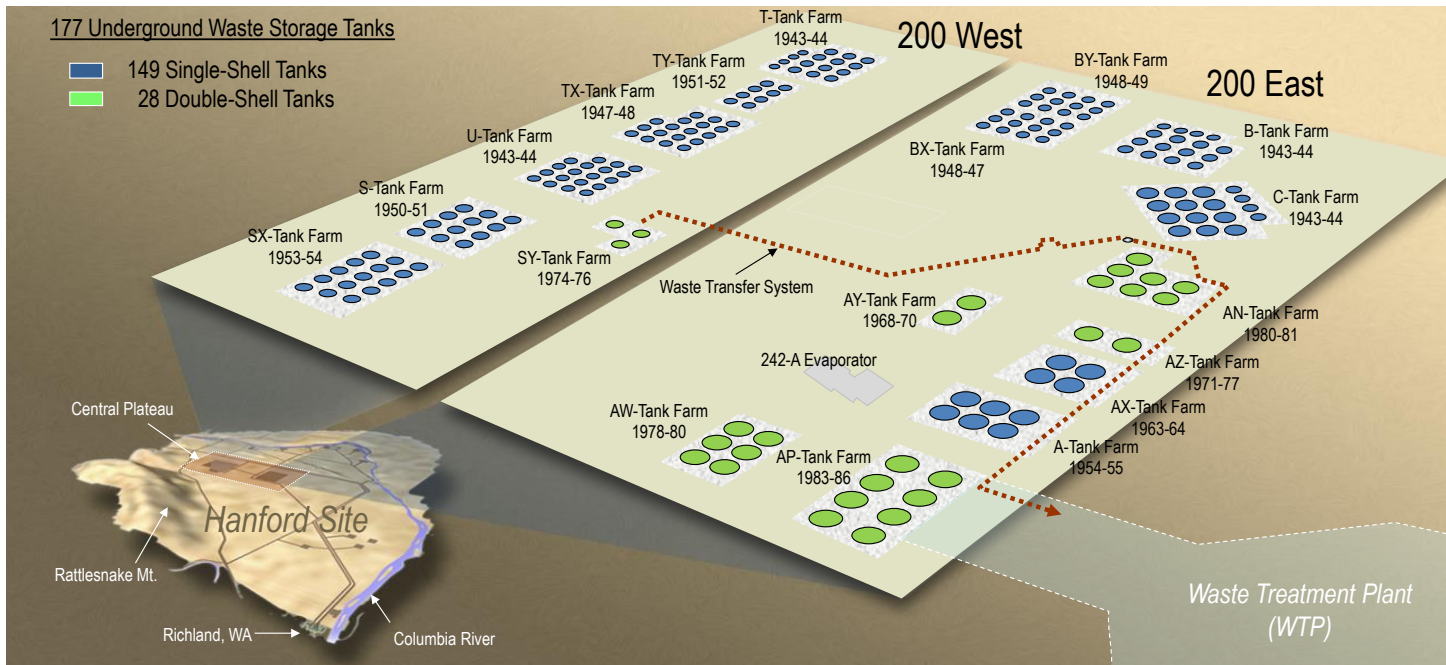
- Protect the public and the environment from the risk posed by 56 million gallons of radioactive and chemical waste stored in 177 tanks. The tank waste material are remains from years of World War II and post-war production of nuclear weapons.
- Safely manage and retrieve waste from tanks and prepare the delivery system for the Waste Treatment Plant. These tanks are stored in 18 farms around the Hanford Site.
- Immobilize the waste at the Waste Treatment Plant.





# WRPS' Strategic Priorities

- Complete AX-Farm retrieval
- Maximize double-shell tank space
- Improve infrastructures
- Prepare for retrieval from the next round of tanks
- Integrate Tank Farms and the Waste Treatment Plant





# Role of the Small Business Program Manager (SBPM)

**WRPS SBPM Email: [WRPSSmallBusiness@rl.gov](mailto:WRPSSmallBusiness@rl.gov)**

- Serve as liaison for acquisition information, vendor registration, and buyer groups.
- Provide counseling, guidance & referrals to vendors.
- Ensure that small businesses are provided the maximum opportunity to compete for subcontracted work.
- Meet or exceed established goals for awards to small businesses for the following socio-economic categories:
  - Overall Small Business 58.2%
  - Small Disadvantaged 6.3%
  - Women-Owned 5.8%
  - HUBZone 2.2%
  - Veteran-Owned 1.3%
  - Service-Disabled Veteran Owned 1.3%



**As of FY21, WRPS has awarded a total of \$2,400M in subcontracts, of which \$1,563M (65.1%) is to small businesses.**



# Role of Procurement Services

**Procurement Services is part of the WRPS integrated supply chain that seeks to consistently acquire the highest quality and best value of construction, services and products.**

- Acquire construction, products and services...
  - at competitive prices.
  - in a timely manner (delivery).
  - by qualified suppliers or subcontractors.
  - (many items/construction are quality level work with required quality assurance clauses)
- Backed by a sound contract that reflects safety, quality & environmental standards.
  - legally enforceable.
  - include appropriate flow-down prime contract requirements.

The only department in WRPS who can commit funds by awarding contracts.





# Subcontracting Opportunities

- ASME/NQA-1 Fabrication
- Commercial Grade Item Dedication (CGD) Services
- Laboratory Services
- Industrial & Safety Supplies
- Pumps, Valves, Piping & Flanges
- Software
- Robotics
- Training (Leadership/teambuilding/PE Prep/etc.)
- Project Support Staff  
(Project Managers, Project Controls Specialist)
- Engineering & Design Services
- Radiological Support
- Technical and Administrative Services
- Industrial Hygiene Tech Support



Find all posted solicitation on our external webpage: <http://www.hanford.gov/tocpmm/>



# Where to find Opportunities

Find all posted solicitation on our external webpage: <http://www.hanford.gov/tocpmm/>



The screenshot shows the PMM (Procurement & Materials Management) website. The header includes the PMM logo, the Washington River Protection Solutions logo, and the U.S. Department of Energy logo. A navigation bar contains links: Who We Are, Small Business, Current Requests for Proposal, Requests for Information, Expression of Interest, and Subcontractor Information. Below the navigation bar is a "Home" link and a breadcrumb trail: Washington River Protection Solutions | Hanford.gov | Energy.gov. The main content area is titled "Procurement and Materials Management" and features a large image of hands typing on a laptop keyboard. To the right of the image is a section titled "Current Requests For Proposal". Below the main content area are three columns: "PMM Quick Links" (listing Size Standard Change, Current Requests for Proposal, Requests for Information, Expression of Interest, Vendor Registration, Upcoming Events, and Small Business), "PMM Calendar" (stating there are no upcoming events), and "PMM What's New" (listing Current Requests for Proposal, Expression of Interest, and Documents to Subcontractors). A "Weather" section at the bottom right shows the current temperature (73°F) and a forecast for today (76°F) and tomorrow (74°F).

- Who We Are
- Small Business - information and Events
- Current Requests for Proposals (RFP's)
- Requests for Information (RFI's)
- Expression of Interest (EOI's)
- Subcontractor Information - terms and conditions, procedures, documents and forms.



# Terms & Conditions/Bidding Structure

Become familiar with procedures

Read T's & C's prior to submitting a proposal

<http://www.hanford.gov/tocpmm/page.cfm/TermsandConditions>

## Terms & Conditions

### PROCUREMENT TERMS & CONDITIONS

[General Provisions \(PDF\)](#)

[Commercial General Provisions \(PDF\)](#)

[On-Site Work Provisions \(PDF\)](#)

[Supplemental Provisions - Cost Reimbursement Contract Types \(PDF\)](#)

[Supplemental Provisions - Firm Fixed Price Contract Type \(PDF\)](#)

[Supplemental Provisions - T&M / Labor Hour Contract Type \(PDF\)](#)

[Construction Provisions - \(PDF\)](#)

[PHA 31](#)

[PHA 32](#)

[SP12 - Management of Government Property \(PDF\)](#)

**Review bidding structure and templates. Only complete and accurately submitted bids will be accepted.**

- If incomplete or a different template structure is submitted by vendor than it will result in an automatic disqualification.



# Vendor Registration/Contact Information

WRPS, CPCco, & HMIS all share a vendor database. The more complete and up to date your company's information is, the more visible your company is to WRPS and their ongoing projects.

Register at: <https://www5.hanford.gov/vendreg/>. Only Internet Explorer 11 allows you to register. It is not compatible with a smartphone or tablet.

Having trouble with vendor registration? Email Contract Support Service Help Desk at [HMIS\\_CSS@rl.gov](mailto:HMIS_CSS@rl.gov)

**WRPS Small Business Program Manager**

**Talia Ochoa**

**Email: [WRPSSmallBusiness@rl.gov](mailto:WRPSSmallBusiness@rl.gov)**

Please reach out to me with any questions, inquiries or if you would like to set up a meeting to share your company/product



# Hanford Laboratory Management and Integration

(HLMI)

Melissa Garrard

Procurement Manager



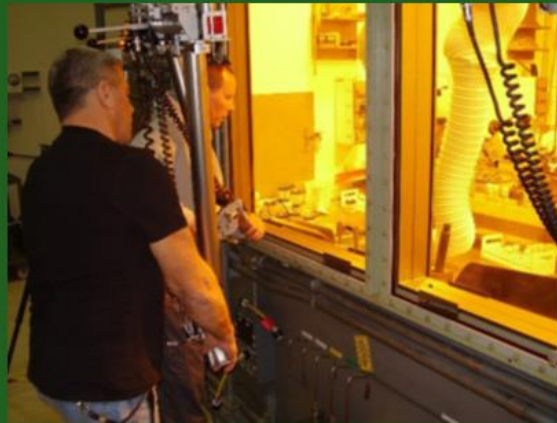


## Who Are We:

The 222-S Laboratory complex in the 200 West Area of the Hanford Site is the primary on-site lab for analysis of highly radioactive samples in support of all Hanford projects. Hanford Laboratory Management and Integration LLC. (HLMI) is the prime contractor for the lab. HLMI is a partnership between two small businesses: Navarro Research and Engineering, Inc. and Advanced Technologies and Laboratories International, Inc.



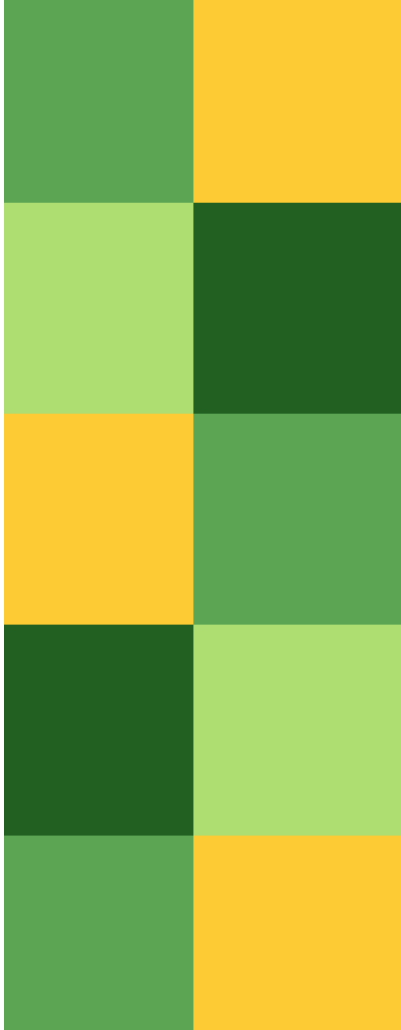




## What Do We Do:

- The 222-S Laboratory originally began operations in 1951 as the process control laboratory for the REDOX plutonium separations plant. The laboratory has undergone a series of upgrades and expansions, including a hot-cell addition in 1994 and reconstruction of the exhaust ventilation system in 2004.
- The 222-S Laboratory complex includes the 70,000-square-foot laboratory plus several support buildings. The lab has 11 hot cells for remotely handling and analyzing radioactive samples such as tank waste. Inorganic, organic and radiochemical analyses are performed on a wide variety of air, liquid, soil, sludge and biota samples.





## What's ahead

- As we move forward, HLMI is committed to meeting the needs of Direct-Feed Low-Activity Waste operations as the Waste Treatment and Immobilization Plant transitions to operations. The 222-S Laboratory staff will provide the analytical services to characterize tank waste to ensure it is suitable to be pretreated and fed to the plant's Low-Activity Waste Facility for vitrification, or immobilization in glass.



# Upcoming Opportunities (HLMI)

Description
Materials for analytical services and facilities maintenance
Construction projects
Laboratory modifications
Analytical equipment procurements

<https://navarro-inc.com/hlmi/>

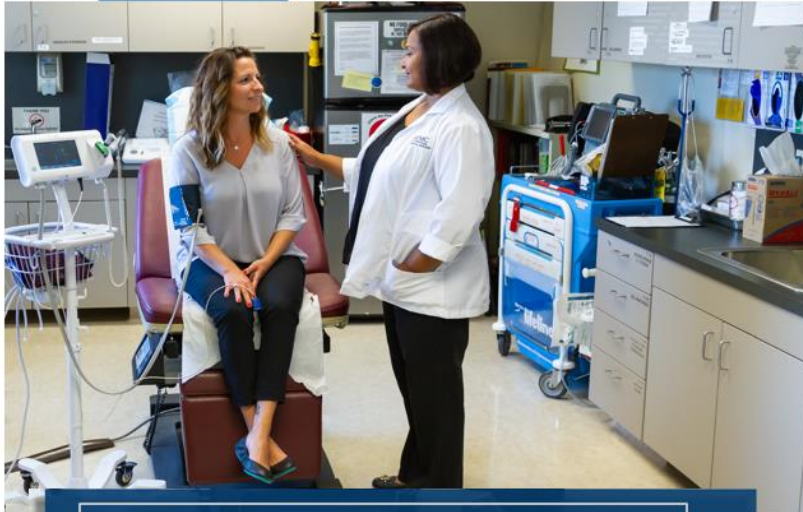


# HPM Corporation

(HPMC)

Cheryl Daily





## OCCUPATIONAL MEDICINE & OCCUPATIONAL SAFETY AND HEALTH

HPM Corporation is a multi-discipline Occupational Medicine and Occupational Safety and Health firm headquartered in Kennewick, Washington. Our goal is to provide proven, cost-effective programs to keep workplace productivity high by ensuring the health, wellness and safety of employees. Our team includes experienced best-in-class medical, behavioral, health and certified industrial hygiene professionals with a wide variety of expertise providing services to government, public and private sector clients. Our proven preventive health programs reduce work-related injuries, reduce work- place disruption, and lost productivity. HPM Corporation offers a low risk, high quality, best value management and technical approach for service delivery.



Accredited by the

ACCREDITATION ASSOCIATION  
for AMBULATORY HEALTH CARE, INC.

## Subcontracting Accomplishments

### In 2020, HPMC OMS spent:

#### Over \$2.7 million dollars with Small Businesses

##### *Including:*

- Over 1.5 million dollars with businesses also classified as Small Disadvantaged Businesses
- Over 1.5 million dollars with businesses also classified as Woman Owned Small Businesses
- Over \$530K with businesses also classified as Veteran Owned Businesses
- Over \$2 million dollars with businesses also classified as Hubzone Small Businesses

### In 2021 HPMC OMS has already spent:

#### Over \$1 million dollars with Small Businesses

##### *Including:*

- Over \$541K with businesses also classified as Small Disadvantaged Businesses
- Over \$537K with businesses also classified as Woman Owned Small Businesses
- Over \$229K with businesses also classified as Veteran Owned Small Businesses
- Over \$750K with businesses also classified as HubZone Small Businesses

#### HPMC OMS utilizes Small Businesses for services and goods such as:

Staffing  
Office and Records Supply  
Office Furniture  
Gym Equipment  
Oxygen & Bottled Water Delivery  
Printing  
Medical Equipment  
Maintenance  
Training  
X Ray Services



## HPMC – Occupational Services

- HPMC does not currently have a formal way to register as a vendor – here are our suggestions:
- Register in the System for Award Management at <https://sam.gov/content/home>
- Be sure to click ‘yes’ to having your business profile uploaded into the Dynamic Small Business Search (DSBS) Small Business Association (SBA) database
- We consider small business providers whenever possible, local are preferred.
- In addition to searching SAM and DSBS, we often contact PTAC to recommend small businesses in our database that may meet their need for products and/or services. You can register with PTAC for free and you will gain access to valuable small business resources!
- Solicitations can be found:
  - System for Award Management (<https://sam.gov/content/home>)
  - HPM Corporation website (<https://www.hpmcorporation.com/opportunities>)



Description	
Uniform Services	Radiology Services
Various Equipment Calibrations & Preventive Maintenance Services (Gym equipment, medical testing devices)	Connex Rental
Medical Supplies (PPE, first aid supplies, OTC medications, sterilization/cleaning supplies)	Credentialing Services
Oxygen Supply-delivered	Facility Maintenance-(office reconfigurations, painting, small project construction)
Linen Delivery Services	Background Check Services
Waste Disposal	ACLS Training-Initial and Re-Certifications
Bottled Water Delivery	Recruitment Services

HPMC | Occupational Medicine | United States ([hpmcorporation.com](http://hpmcorporation.com))



# Want more information?

- Review the HPMC Website:
  - [HPMC | Occupational Medicine | United States \(hpmcorporation.com\)](https://hpmcorporation.com)
- Complete and provide your business Capabilities Statement to the HPMC OMS Small Business Personnel:
  - [ousman\\_k\\_kinteh@rl.gov](mailto:ousman_k_kinteh@rl.gov)
  - [cheryl\\_d\\_daily@rl.gov](mailto:cheryl_d_daily@rl.gov)
- *Confirm that your SAM account is CURRENT and ACTIVE*
- Contact PTAC for assistance:
  - [jody.oconnor@tricityregionalchamber.com](mailto:jody.oconnor@tricityregionalchamber.com)

## Points of Contact:

Laurie Miller, Vice President, Corporate Business Operations – Email: [lmiller@hpmcorporation.com](mailto:lmiller@hpmcorporation.com)

Teresa Underwood, Business & Contracts Compliance Manager – Email: [Teresa\\_M\\_Underwood@rl.gov](mailto:Teresa_M_Underwood@rl.gov)

Ousman Kinteh, Subcontracts & Procurement Manager – Email: - [ousman\\_k\\_kinteh@rl.gov](mailto:ousman_k_kinteh@rl.gov)



# Bechtel

Katie Valencia



# Introduction to WTP

- **Legacy:** Hanford Site workers are involved in an environmental cleanup project of immense proportions. The plutonium production process generated billions of gallons of liquid waste and millions of tons of solid waste that is now being cleaned up. The Vit Plant is a major element of the clean-up effort. It will safely process millions of gallons of radioactive liquid waste that remain in underground tanks.
- **Vitrification:** Vitrification is accomplished by mixing waste from underground tanks with glass-forming materials in high-temperature melters.
- **Mission:** Deliver a Waste Treatment Plant that will safely process Hanford Tank Waste in accordance with Department of Energy requirements.





# WTP (Vit Plant) Status

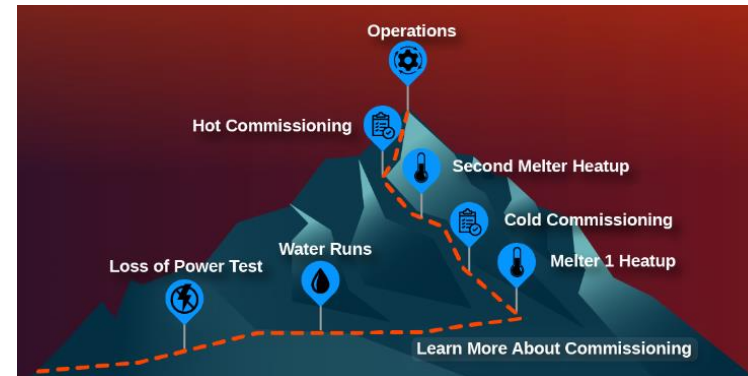


## ■ Current Project Status:

- Plant Commissioning is Fully Underway
  - All startup testing and system handovers for the Effluent Management Facility (EMF) and Low Activity Waste facility (LAW) are finished, marking their full transition into the commissioning phase.
  - Operator training, grooming and tuning systems, testing procedures and processes
- Progressing High-Level Waste (HLW) Design and planning

### *“Journey to Melter Heatup”*

\*source: melterheatup.hanfordvitplant.com



## ■ Lookahead:

- Focusing on the Loss of Power Test OCTOBER 30<sup>th</sup> !!!
  - and Melter 1 Heatup activities beginning this calendar year.
- Continue to progress the system design reviews for HLW.
- Award/re-start targeted HLW procurements (2022-23).
- Long-term preservation and maintenance of HLW, Pretreatment (PT) Facility and warehouses.



# WTP Small Business Subcontracting Goals

- Bechtel is committed to meeting or exceeding our established goals for awards to small businesses for the following socio-economic categories:
  - *Overall Small Business: **40.4%***
  - *Small Disadvantaged Business (SDB): **3.5%***
  - *Women-Owned Small Business (WOSB): **4.0%***
  - *Small HubZone (HUB): **1.6%***
  - *Veteran - Owned Small Business (VOSB): **5.0%***
  - *Service - Disabled Veteran Owned (SDVO): **0.15%***
- Fiscal Year 2021 funded value to small business concerns was 61.2% of the total fiscal year.
- Fiscal Year 2021 procurement actions to small businesses was 55.4%.
- Since award through September 2021, BNI has awarded a total of \$1.8B to Small Businesses.

**Bechtel Small Business Email: [wtpsba@bechtel.com](mailto:wtpsba@bechtel.com)**



# WTP Vit Plant Business Opportunities



Description	Quality Level	Estimated Value (USD)
General Services: Welding Support for LAW Pipe Mods	CM	\$300,000.00
NBIC Boiler and Pressure Vessel Inspection Support	CM	TBD
Electromagnetic Interference – PPJ	CM	TBD
General Services: Heat Trace, Coatings, and Insulation	CM	TBD
General Services: Service Contract for Air Compressors and Dryers	CM	TBD
General Services: Electrical	CM	TBD
Effluent & Glass Shard Sampling	CM	\$775,000.00
General Services: Civil/Site Work	CM	TBD
General Services: HVAC	CM	TBD
General Services: Boiler/Steam Plant Maintenance	CM	TBD
Master Slave Manipulator (MSM) Maintenance Subcontract	CM	TBD
Netapp Professional Service Disaster Recovery Exercise	NP	TBD
General Services: Pumps	CM	TBD
Bldg. Management / Maintenance for the Simulator Bldg. – HVAC	CM	TBD
Bldg. Management / Maintenance for the Simulator Bldg.	CM	TBD
AMR System Maintenance	CM	TBD
Communication Equipment, Tape Back-up, Test Lab Hardware	CM	\$1,000,000.00
Blank/Dummy HEPA Filters	CM	\$500,000.00

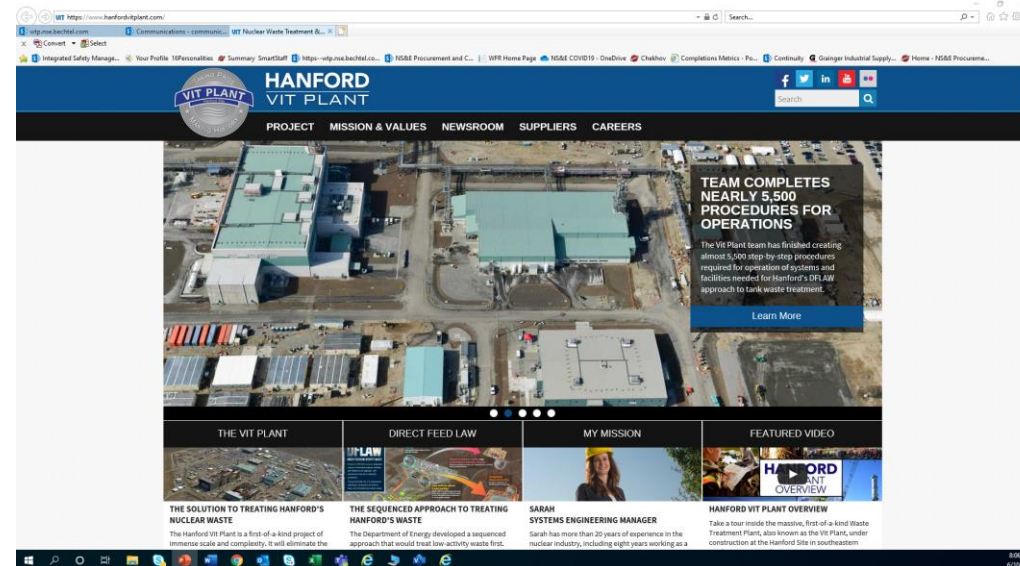
Quality Level: CM = Commercial; NP = Non-Permanent

**For more information, please visit:** <https://hanfordvitplant.com/business-opportunities>



# Find Out More !

- The WTP social media and www pages are available at the following addresses:
- Twitter: [www.twitter.com/hanfordvitplant](https://twitter.com/hanfordvitplant)
- Facebook: [www.facebook.com/hanfordvitplant](https://www.facebook.com/hanfordvitplant)
- LinkedIn: [www.linkedin.com/company/hanfordvitplant/](https://www.linkedin.com/company/hanfordvitplant/)
- YouTube: [www.youtube.com/hanfordvitplant](https://www.youtube.com/hanfordvitplant)
- Flickr: [www.flickr.com/photos/hanfordvitplant](https://www.flickr.com/photos/hanfordvitplant)
- <https://www.hanfordvitplant.com>





# U.S Department of Energy

(DOE)



## Small Business Program Manager (SBPM) – Your Advocates

- Two SBPMs for DOE Hanford Procurement Division
- Support and assist the Office of Small & Disadvantaged Business Utilization and Small Business Administration
- Help ensure procurement opportunities within each organization are made available for SBs to the maximum extent practicable
- DOE Hanford Procurement Opportunities
  - [Acquisition Forecast | Department of Energy](#)
  - [Welcome to GSA Advantage!](#)
  - [NASA SEWP Home](#)
  - [CurrentAcquisitionWebsites \(doe.gov\)](#)

## Hanford Small Business Council

- The Hanford Small Business Council (HSBC) includes both federal and prime contract SBPMs (including PNNL), a local Procurement Technical Assistance Center (PTAC) Representative, and Chamber of Commerce participation.
- Contractors can reach out to any of the SBPMs (preferably one associated with contract action of question)
- Shared Vendor Databases
- SBPMs work together to answer and resolve questions or concerns



## Information for new SBs

- Work with Procurement Technical Assistance Center (PTAC)
  - Do your research before contacting buyers for the government and prime contractors
    - Do your company capabilities align with Contract scope and available subcontracting opportunities?
    - What types of supplies/services are included in the small business subcontracting plan?
  - Read RFPs carefully and do not leave anything out in your response
  - Check SAM.gov and the DOE Forecast site regularly for upcoming opportunities to plan for and/or propose across the DOE Cleanup Sites and National Laboratories
    - Forecast opportunities listed on the OSDBU website at Acquisition Forecast | Department of Energy (includes an expiring contracts listing)  
[Acquisition Forecast | Department of Energy](#)
    - [Cleanup Sites | Department of Energy](#)
    - [DOE National Laboratories | Department of Energy](#)
  - [Bridging Partnerships](#)
- The primary goal of this symposium is to bring professionals from both small and large businesses together under one roof to network, learn, and build relationships that lead to increased procurement and other business opportunities for small businesses.





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HANFORD SMALL BUSINESS COUNCIL



## Richland Operations Office ~ Office of River of Protection Hanford Procurement Division

U.S. DEPARTMENT OF ENERGY

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<https://navarro-inc.com/home/hlmi-transition-page/>







# Doing Business with PNNL

**Brianna Yi**  
Small Business Program Manager



PNNL is operated by Battelle for the U.S. Department of Energy





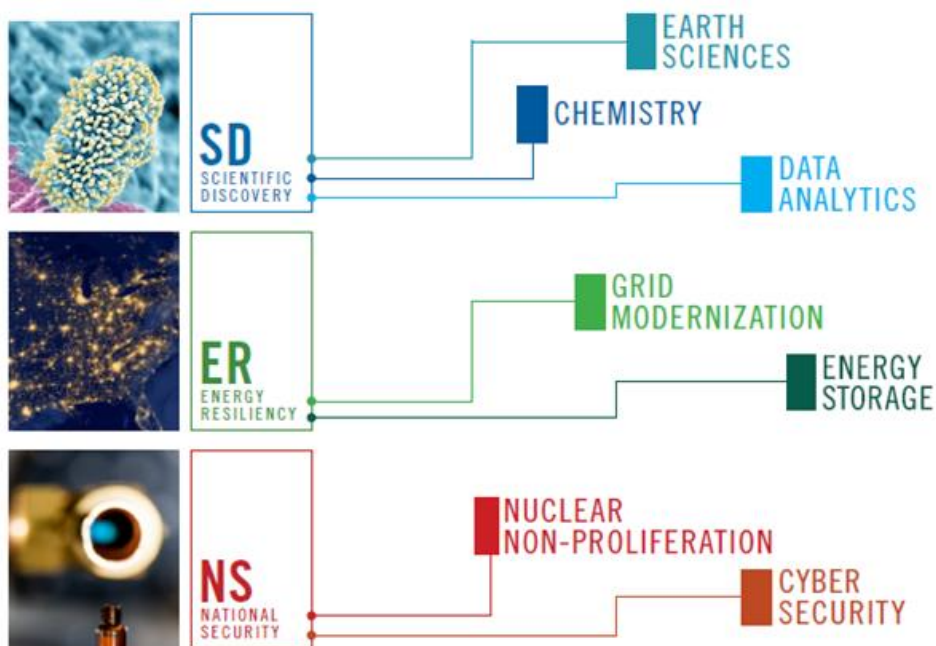
# DOE's 17 **national laboratories** tackle critical scientific challenges





## About PNNL

- Operated by Battelle Memorial Institute since 1965
- Mission-driven collaborations with government, academia and industry, Environmental Molecular Sciences Laboratory global user facility





# PNNL is DOE's **most diverse national laboratory**



**5,000** Staff



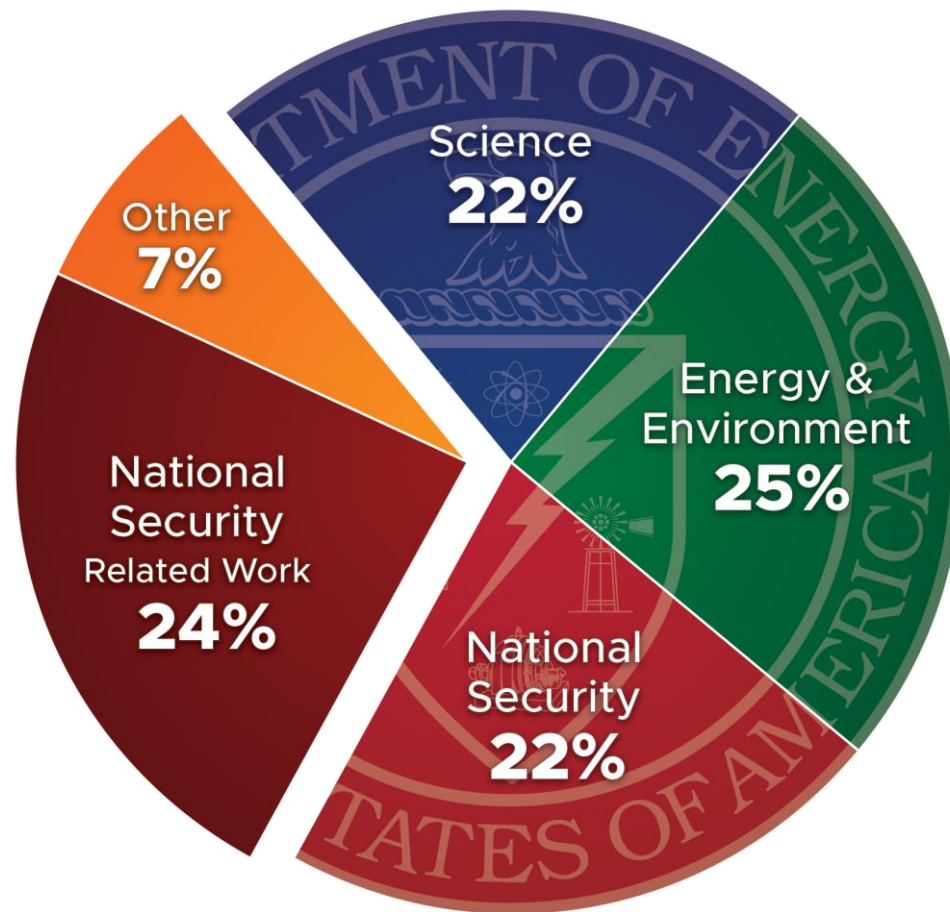
**\$1.1** Spending



**1,280** Peer-reviewed publications



**340** Invention disclosures



FY 2020 Staff



# PNNL's **National Security** mission is reducing the threat from weapons of mass effect



These photos were taken before the COVID-19 pandemic



# State-of-the-art facilities enable world-class research



These photos were taken before the COVID-19 pandemic



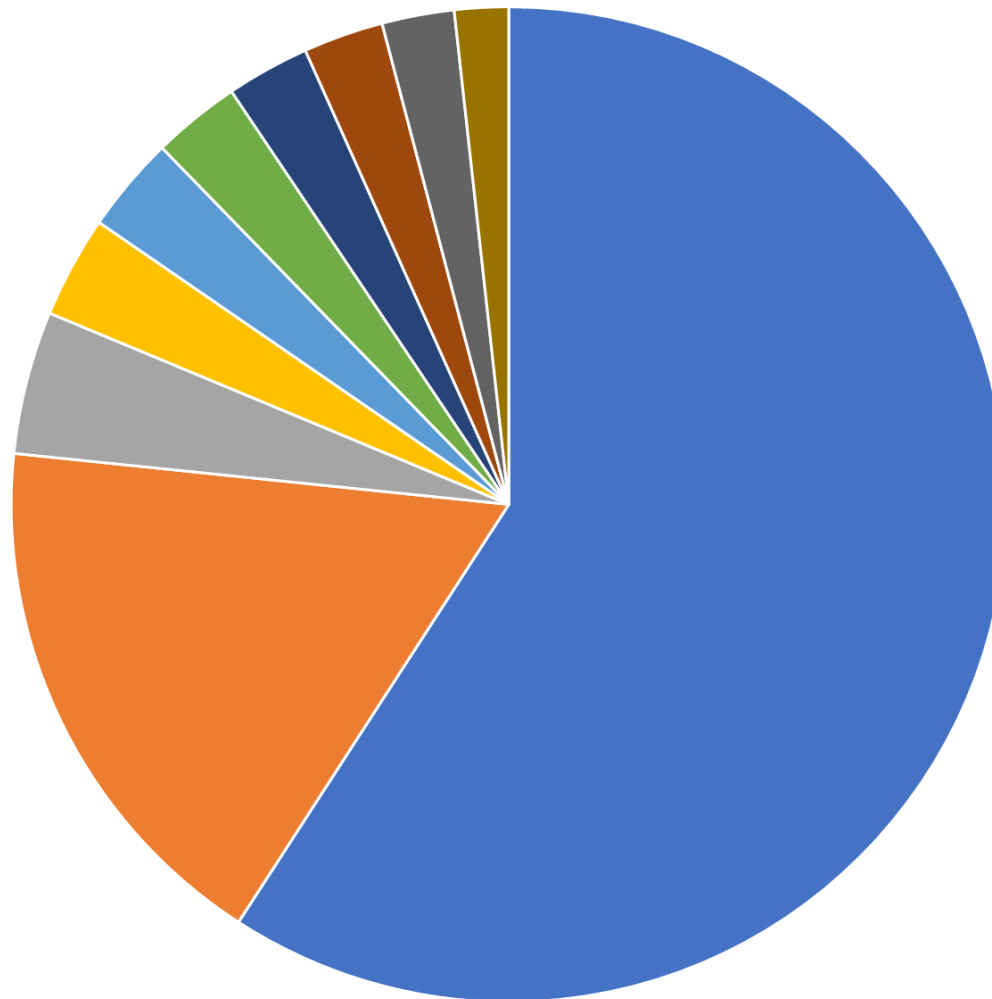
## What we buy and how we buy it

- PNNL purchases a VERY broad spectrum of goods and services through three purchasing mechanisms:
  - Subcontracts/Purchase Orders – high-risk/high dollar goods and services; \$499M in FY21
  - P-Card – low dollar goods (< \$5K) and services (<\$2,500); \$25M FY21
  - B2B – Commercial Off-The-Shelf goods (<\$35,000) via eCommerce; \$20M in FY21
- PNNL supports DOE's small business objectives
- Typical Purchases include scientific & laboratory equipment; energy & efficiency resources; security software systems and products; computational tools and information technology services; construction and facilities infrastructure equipment



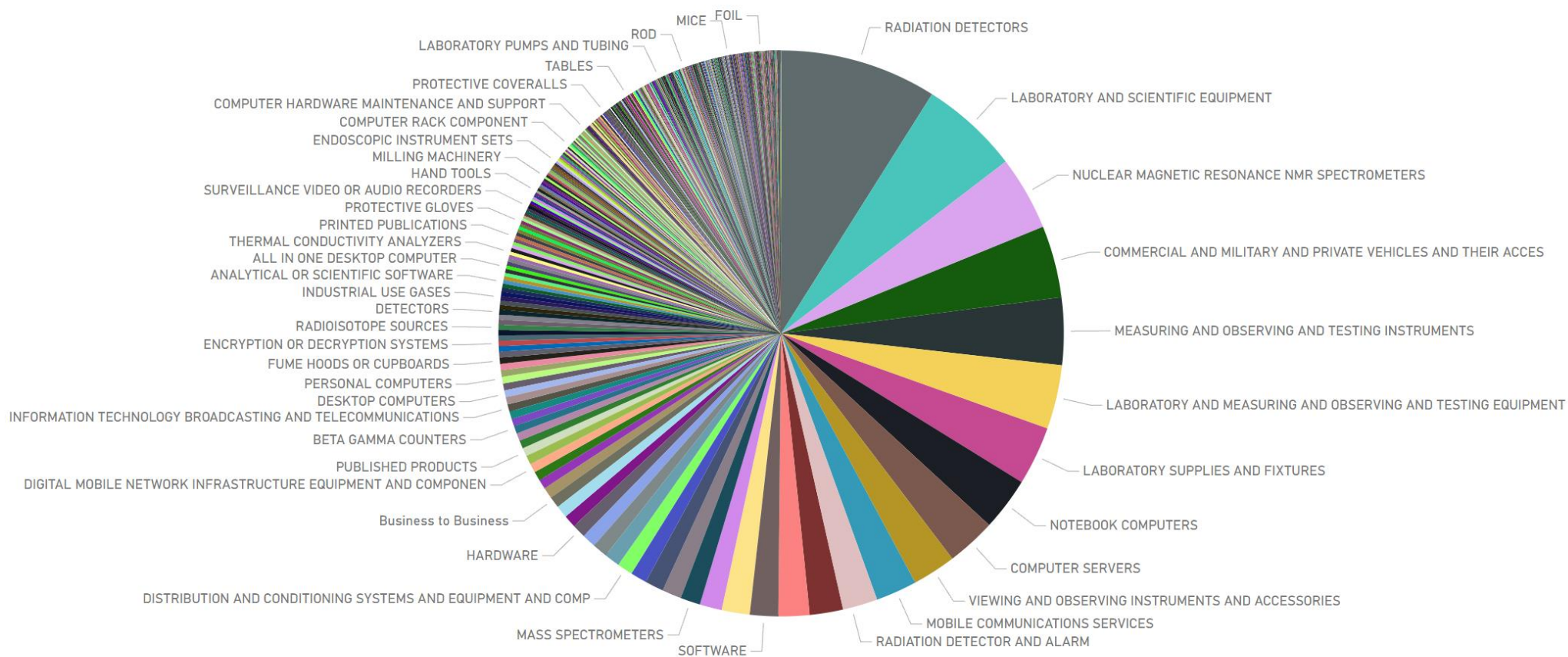
# Top NAICS Codes

- 611310 Colleges, Universities, and Professional Schools
- 541690 Other Scientific and Technical Consulting Services
- 334516 Analytical Laboratory Instrument Manufacturing
- 541330 Engineering Services
- 811219 Other Electronic and Precision Equipment Repair and Maintenance
- 511210 Software Publishers
- 541715 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)
- 488330 Navigational Services to Shipping
- 541990 All Other Professional, Scientific, and Technical Services
- 541620 Environmental Consulting Services





# Top Goods Categories for FY21





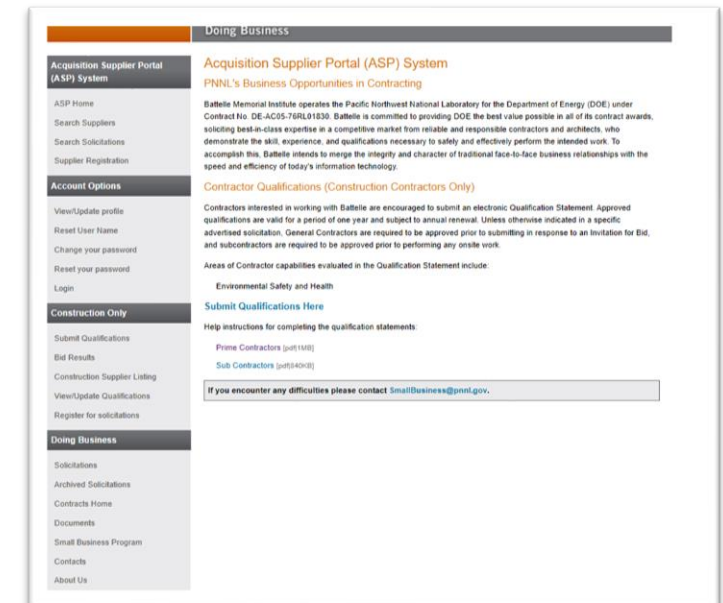
## FY21 Small Business accomplishments

Total	Totals		Goal
	\$	%	
Large	\$154,090,395	45.6%	50.0%
Small	\$184,156,708	54.4%	
Total	\$338,247,103		
SDB	\$24,031,702	7.1%	5.0%
WOB	\$27,557,551	8.1%	5.0%
HUBZ	\$10,991,908	3.2%	3.0%
VO	\$31,669,239	9.4%	3.0%
SDV	\$26,513,351	7.8%	3.0%



# Tips for working with PNNL

- Prior to Award/doing work with PNNL, you should:
  - Take a few minutes to learn about PNNL and how you can help its mission
  - Become familiar with Battelle's [Prime Contract](#) with the DOE for contract scope and requirements
  - Reach out to PNNL's Small Business Program Manager to express interest and submit your Capability Statement/Line Card
  - Register in PNNL's [Acquisition Supplier Portal](#) (ASP)
    - ✓ ASP approved profile required for onsite construction
  - Partner with a small business (if large)





# Tips for working with PNNL

- **Prior to Award/doing work with PNNL (continued)**
  - Become familiar with the requirements for vendor setup –
    - ✓ Dun & Bradstreet [DUNS](#) # required
    - ✓ Registration in the System for Award Management (SAM) required or expect to fill out a MOSRC form
- **Solicitation/Request for Proposal**
  - Competitive solicitations posted externally >\$250K

<u>Solicitation Number</u>	<u>Title</u>	<u>Location</u>	<u>Issue Date</u>	<u>Due Date</u>	<u>Solicitation Type</u>
0000672602	High-Performance Computing (HPC) Nodes	Richland, WA	10/19/2021	11/05/2021	Goods
0000673983	NVIDIA GPU Based Systems	Richland, WA	10/29/2021	11/05/2021	Goods
0000662888	Plug-in Hybrid Electric Research Vessel	Sequim, WA	10/14/2021	11/17/2021	Goods & Services
0000670360	Sequim MSL5 Room 506 Conversion	Sequim, WA	10/28/2021	11/18/2021	Construction
0000670011	Conceptual Design Report (CDR) for Microbial Molecular Phenotyping facility	Richland, WA	10/27/2021	11/19/2021	Services
0000673570	BIL Boiler Replacement	Richland, WA	10/29/2021	11/23/2021	Construction



## Small Business Program resources and contacts

- PNNL [Acquisition Supplier Portal](#)
- PNNL [Solicitation](#) Website
- PNNL Doing Business with Procurement: [Directorate Listing](#)
- For more information about PNNL Small Business Program and its Small Business Program goals, please visit the [Small Business Program Website](#)
- Contact PNNL's Small Business Program Manager [small.business@pnnl.gov](mailto:small.business@pnnl.gov)





Thank you







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THANK YOU!!!

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Center (PTAC)



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